FINANCIAL REPORT

FOR THE PERIOD OF 3 AND 9 MONTHS ENDING 30 SEPTEMBER 2016





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REPORT OF THE MANAGEMENT BOARD ON THE ACTIVITIES OF WIRTUALNA POLSKA HOLDING SA CAPITAL GROUP

FOR THE PERIOD OF 3 AND 9 MONTHS ENDING 30 SEPTEMBER 2016 ROKU

Financial report of Wirtualna Polska Holding SA Capital Group for the period of 3 and 9 months ending 30 September 2016 TRANSLATION ONLY



MANAGEMENT TEAM OF WIRTUALNA POLSKA HOLDING SA CAPITAL GROUP



JACEK ŚWIDERSKI PRESIDENT OF THE MANAGEMENT BOARD CEO



KRZYSZTOF SIEROTA MANAGEMENT BOARD MEMBER VP IT



MICHAŁ BRAŃSKI MANAGEMENT BOARD MEMBER VP PRODUCT STRATEGY



ELŻBIETA BUJNIEWICZ-BELKA MANAGEMENT BOARD MEMBER CFO



MARTA CZARTORYSKA-ŻAK VP CHIEF MARKETING OFFICER



IWONA WENCEL INTERIM VP HR



ADAM PLONA VP PRODUCT DEVELOPMENT



GRZEGORZ CZAPSKI VP CORPORATE DEVELOPMENT



MACIEJ KOSSOWSKI VP MEDIA & AD PRODUCT



JOANNA PAWLAK VP KEY CLIENTS



JERZY DĄBRÓWKA VP COMMUNICATION PRODUCT



1. SELECTED FINANCIAL DATA

The following tables set out selected consolidated financial data for the period of 3 and 9 months ending 30 September 2016 and 2015. The selected financial data presented in the tables below is expressed in thousands of PLN, unless otherwise stated. This information should be read in conjunction with condensed interim consolidated financial statements for the period of 3 and 9 months ending 30 September 2016 as well as the information included in item 3 of this report.

	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015	
	in PL	N'000	in EUR'000		
Sales	292 189	223 520	66 881	53 750	
Cash sales	266 458	196 617	60 991	47 281	
Operating profit	54 023	41 009	12 366	9 861	
Profit before tax	40 254	12 526	9 214	3 012	
Net profit	30 725	6 335	7 033	1 523	
EBITDA	84 813	63 019	19 413	15 154	
Adjusted EBITDA	95 266	74 434	21 806	17 899	

	Three months ending 30 September 2016	Three months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
	in PLN	N'000	in EUF	2'000
Sales	102 972	78 246	23 686	18 610
Cash sales	94 892	68 613	21 825	16 318
Operating profit	17 198	13 938	3 959	3 313
Profit before tax	12 758	(924)	2 937	(241)
Net profit	9 731	(3 265)	2 240	(799)
EBITDA	28 032	21 463	6 451	5 102
Adjusted EBITDA	33 802	25 114	7 775	5 969

	As of 30 September 2016	As of 31 December 2015	As of 30 September 2016	As of 31 December 2015
	in PLI	N'000	in EU	R'000
Total assets	807 899	749 879	187 361	175 966
Non-current assets	688 365	638 195	159 639	149 758
Current assets	119 534	111 684	27 721	26 208
Long-term liabilities	320 263	293 426	74 272	68 855
Short-term liabilities	103 985	98 874	24 115	23 202
Equity	383 651	357 579	88 973	83 909
Share capital	1 413	1 413	328	332
Non-controlling interests	16 702	15 676	3 873	3 679



	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015
	in PLN'000		in PLN'000 in EUR'00	
Net cash flows from operating activities	81 985	57 620	18 766	13 856
Net cash flows from investing activities	(62 997)	(57 207)	(14 420)	(13 757)
Net cash flows from financing activities	(15 243)	50 990	(3 489)	12 262
Total net cash flows	3 745	51 403	857	12 361

Conversion into euro was performed based on the following principles:

- amounts presented in zloty as of 30 September 2016 were converted into euro at the exchange rate of 4.3120 (the NBP exchange rate as of 30 September 2016),
- amounts presented in zloty as of 31 December 2015 were converted into euro at the exchange rate of 4.2615 (the NBP exchange rate as of 31 December 2015),
- amounts presented in zloty for the period of nine months ending 30 September 2016 were converted into euro at the exchange rate of 4.3688 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2016),
- amounts presented in zloty for the period of nine months ending 30 September 2015 were converted into euro at the exchange rate of 4.1585 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2015).

The acquisitions make it significantly more difficult to compare the periods and analyse the Group's results. Therefore, in order to improve the presentation of the changes that took place in the first nine months of 2016 and in the third quarter of 2016, in item 3 of this report we present the comparison of results to pro forma financial information for the year 2015.

2. OPERATIONS OF THE WIRTUALNA POLSKA HOLDING CAPITAL GROUP

2.1. The scope of Group's operations

The Group's mission is to be partner of first choice for the Polish people, providing opinion-forming information, entertainment and services, and inspiration in daily decisions. The Group accomplishes its mission by providing attractive content and services to the portal users, tailored to their needs and profile. The Group owns one of the two most popular horizontal internet portals in Poland, Wirtualna Polska. The Group also operates the o2 horizontal portal and numerous specialist vertical portals: including, in particular, business portals: Money.pl and Biztok; new technology portals – e.g. Dobreprogramy; sports portals, e.g. Sportowe Fakty, entertainment portals, e.g. Pudelek, health and parenting portals – abcZdrowie and Parenting.pl, as well as Internet radio stations – OpenFM and PolskaStacja. Moreover, the Group conducts advertising activities comprising lead generation for internet shops, mainly within portals aggregating internet shop products and services (marketplace): Domodi and Allani for fashion; Homebook in the home and interior category and Money.pl, Finansowysupermarket.pl and Totalmoney.pl for financial services as well as Enovatis and Nocowanie.pl operating in tourism. The Group's lead generation activity on the e-commerce market enables the Group to take advantage of the fast growth of e-commerce in Poland.

In accordance with the last available data from Gemius/PBI research as of September 2016, Wirtualna Polska Group was visited via desktop or mobile devices by 19.0 million users (Real Users) who made 2.9 billion hits and spent on the Group's portals more than 103.5 million hours which is on average 5 hours 27 minutes 21 seconds per user. The GWP's reach is 74.8%, these are the data for the combined results of desktop and mobile. The WP Group is the leader among desktop internet portals in terms of the number of real users (RU), hits and time, while among mobile internet portals is the leader in terms of time.

According to Gemius/PBI data, in the period from 1 to 30 September 2016, the number of users (Real Users) visiting the portals owned by the Group via desktop or mobile devices was a daily average of 5.6 million which



puts the WP Group on the first place among portals. The Group also noted the first place among portals in terms of average daily time and number of hits. According to Gemius/PBI research, the Group is ranked first in Poland in the thematic categories of "Business, Finance and Law", "Communication", "New Technologies" and "Lifestyle".

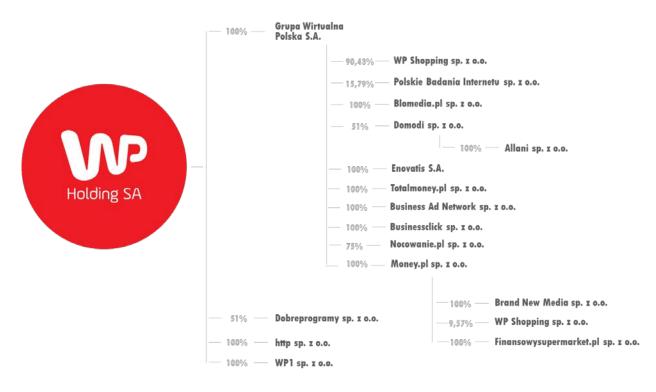
The Group offers free electronic mail to its users. The Group has the largest base of electronic mail users in Poland, which according to the last available Gemius/ PBI research as of September 2016 amounted to 9.4 million real users whereas Google had 7.3 million real users and the Onet-RASP Group had 5.2 million real users (however, it should be noted that the Gemius/PBI data relate only to access via the website in desktop or mobile version; without applications).

According to the Group's internal data as of September 2016, the Group had more than 10.8 million active email accounts (including 7.5 million active WP e-mail accounts and 3.3 million active o2 e-mail accounts).

The Group conducts operations on the Polish market in terms of online advertising, offering a wide range of advertising products to its clients – modern display ads, including online video ads, ads sent by e-mail, ads for mobile devices and ads based on the effectiveness model (i.e. based on the number of people accessing a website, filling in a form, registering, purchasing goods or services) (lead generation, performance marketing). Thanks to the high popularity of the websites and services, the Group is able to reach a wide range of users with its advertising message.

2.2. Structure of the Wirtualna Polska Holding SA Capital Group

The diagram below presents the structure of the Group as of 30 September 2016, including the percentage of voting rights at a General Shareholders' Meeting to which the shareholder is entitled.



On 16 March 2016, Grupa Wirtualna Polska SA signed share purchase agreement for 100% of shares of TotalMoney.pl Sp. z o.o. with its registered office in Warsaw.

On 7 March 2016 Grupa Wirtualna Polska SA signed preliminary conditional purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o with its registered office in Lublin. On 7 June 2016 the sale agreement for 75% of shares in Nocowanie.pl Sp. z o.o was concluded as the condition precedent specified in the preliminary agreement fulfilled.



On 1 July 2016, companies Finansowysupermarket.pl Sp. z o.o. and Web Broker Sp. z o.o. merged pursuant to article 492 section 1 item 1 of the Polish Commercial Companies Code, by transferring all assets of Web Broker Sp. z o.o. to Finansowysupermarket.pl Sp. z o.o.

On 30 September 2016, companies WP Shopping Sp. z o.o. and Favore Sp. z o.o. merged pursuant to article 492 section 1 item 1 of the Polish Commercial Companies Code, by transferring all assets of Favore Sp. z o.o. to WP Shopping Sp. z o.o. As a result of the merger, the part of shares in WP Shopping Sp. z o.o. corresponding to 9.57% of the votes on the general meeting was transferred to Money.pl Sp. z o.o as the previous owner of Favore Sp. z o.o.

On 21 July 2016, Money.pl Sp. z o.o. sold 100% of its stake in Legalsupport Sp. z o.o. This transaction had no material impact on the operations of the Group as a whole.

There were no other changes to the Group's structure other than those mentioned above.

3. DISCUSSION ON OPERATING RESULTS AND THE FINANCIAL SITUATION OF WIRTUALNA POLSKA HOLDING CAPITAL GROUP

The financial data for the periods of three and nine months ending 30 September 2016 and 30 September 2015 was not audited. The information presented in the following table should be read in conjunction with the information included in the condensed consolidated financial statements.

3.1. SELECTED FINANCIAL DATA FROM CONSOLIDATED INCOME STATEMENT

The following table presents the main positions of the income statement for the first nine months of 2016 and 2015.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Change	Change %
Sales	292 189	223 520	68 669	30,7%
Cash sales	266 458	196 617	69 841	35,5%
Operating profit	54 023	41 009	13 014	31,7%
Profit before tax	40 254	12 526	27 728	221,4%
Net profit	30 725	6 335	24 390	385,0%
EBITDA	84 813	63 019	21 794	34,6%
Adjusted EBITDA	95 266	74 434	20 832	28,0%

The following table presents the main positions of the income statement for the third quarter of 2016 and 2015.

in PLN'000	Three months ending 30 September 2016	Three months ending 30 September 2015	Change	Change %
Sales	102 972	78 246	24 726	31,6%
Cash sales	94 892	68 613	26 279	38,3%
Operating profit	17 198	13 938	3 260	23,4%
Profit before tax	12 758	(924)	13 682	-
Net profit	9 731	(3 265)	12 996	-
EBITDA	28 032	21 463	6 569	30,6%
Adjusted EBITDA	33 802	25 114	8 688	34,6%

Due to significant changes in the Group's structure in 2015, the amounts of revenues and costs recognised in the financial statements for the period from 1 January to 30 September 2015 are not fully comparable with the amounts for the first nine months of the current year. Significant changes in the Group's results are partially due to the acquisitions made by the Group in 2015, including the acquisition of Enovatis SA, NextWeb Media Group and companies: Finansowysupermarket Sp. z o.o., Web Broker Sp. z o.o. and Allani Sp. z o.o.



The consolidated results of the Group for the first nine months of 2016 and 2015 include the results of the following subsidiaries:

Tomo	Date of taking % of shares Period covered by consolidation							
No.	Name of subsidiary	Date of taking control	% of shares held					
				30 September 2016	30 September 2015			
1	Grupa Wirtualna Polska S.A.	22 December 2010	100%	full period	full period			
2	WP Shopping Sp. z o.o. (formerly Wirtualna Polska S.A.)	13 February 2014	100%	full period	full period			
3	http Sp. z o.o.	23 March 2009	100%	full period	full period			
4	Free4Fresh Sp. z o.o. ⁽¹⁾	27 April 2009	100%	-	full period			
5	Money.pl Sp. z o.o.	1 December 2014	100%	full period	full period			
6	Business Ad Network sp. z o.o.	1 December 2014	100%	full period	full period			
7	Businessclick Sp. z o.o.	1 December 2014	100%	full period	full period			
8	Favore Sp. z o.o. ⁽²⁾	1 December 2014	100%	-	full period			
9	Legalsupport Sp. z o.o.	1 December 2014	100%	to 21 July 2016	full period			
10	Interaktywnie Sp. z o.o.	1 December 2014	100%	not consolidated	to 15 June 2015			
11	Brand New Media Sp. z o.o.	1 December 2014	100%	full period	full period			
12	dobreprogramy Sp. z o.o.	14 November 2013	51%	full period	full period			
13	Domodi Sp. z o.o.	12 September 2014	51%	full period	full period			
14	NextWeb Media Sp. z o.o. $^{(3)}$	3 June 2015	100%	-	from 3 June 2015			
15	Blomedia.pl Sp. z o.o.	3 June 2015	100%	full period	from 3 June 2015			
16	WP1 Sp. z o.o.	21 August 2015	100%	full period	from 21 August 2015			
17	Finansowysupermarket Sp. z o.o.	16 September 2015	100%	full period	from 16 September 2015			
18	Web Broker Sp. z o.o. (4)	16 September 2015	100%	-	from 16 September 2015			
19	Allani Sp. z o.o.	6 October 2015	100%	full period	not consolidated			
19	Enovatis S.A.	23 December 2015	100%	full period	not consolidated			
20	TotalMoney.pl Sp. z o.o.	16 March 2016	100%	from 16 March 2016	not consolidated			
21	Nocowanie.pl Sp. z o.o.	7 June 2016	75%	from 7 June 2016	not consolidated			

⁽¹⁾ On 30 October 2015 companies http Sp. z o.o. and Free4Fresh Sp. z o.o. merged.

⁽²⁾ On 30 September 2016 companies Favore Sp. z o.o. and WP Shopping Sp. z o.o. merged.

⁽³⁾ On 31 August 2015 NextWeb Media Sp. z o.o. merged with Grupa Wirtualna Polska SA.

⁽⁴⁾ On 1 July 2016 Web Broker Sp. z o.o. merged with Finansowysupermarket Sp. z o.o.

The effect of acquisitions makes it significantly more difficult to compare the periods and analyse the Group's results. In order to improve the presentation of the changes that took place in the first nine months and in the third quarter of 2016 and 2015, the Management Board decided to additionally present in this report the pro forma financial results for the period from 1 January to 30 September 2015 and for the period from 1 July to 30 September 2015.

The comparison of the operating results and financial position of the Capital Group for the first nine months of 2016 to the pro forma consolidated results for the corresponding period of the previous year:

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015 Pro forma ⁽¹⁾	Change	Change %
Sales	292 189	261 226	30 963	11,9%
Cash sales	266 458	234 323	32 135	13,7%
Cash sales without acquisitions in 2016 (for comparative purposes) ⁽²⁾	260 936	234 323	26 613	11,4%
Operating profit	54 023	41 342	12 681	30,7%
Profit before tax	40 254	11 333	28 921	255,2%
Net profit	30 725	4 802	25 923	539,8%
EBITDA	84 813	68 599	16 214	23,6%
Adjusted EBITDA	95 266	80 092	15 174	18,9%
EBITDA pro forma for the last 12 months	115 569			
Adjusted EBITDA pro forma for the last 12 months	129 723			

⁽¹⁾ Details on the calculation of pro forma financial data are described in point 3.2. of this report Notes to the pro forma consolidated financial information for the year 2015.

⁽²⁾ Sales of 2016 adjusted for the impact of acquisitions made in 2016 (TotalMoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o.) not included in pro forma financial data for the year 2015.



The comparison of the operating results and financial position of the Capital Group for the third quarter of 2016 with the pro forma consolidated results for the corresponding period of the previous year:

in PLN'000	Three months ending 30 September 2016	Three months ending 30 September 2015 Pro forma ⁽¹⁾	Change	Change %
Sales	102 972	92 530	10 442	11,3%
Cash sales	94 892	82 897	11 995	14,5%
Cash sales without acquisitions in 2016 (for comparative purposes) $^{\scriptscriptstyle (2)}$	91 355	82 897	8 458	10,2%
Operating profit	17 198	15 512	1 686	10,9%
Profit before tax	12 758	152	12 606	8293,4%
Net profit	9 731	(2 801)	12 532	-
EBITDA	28 032	24 347	3 685	15,1%
Adjusted EBITDA	33 802	28 077	5 725	20,4%
EBITDA pro forma for the last 12 months	115 569			
Adjusted EBITDA pro forma for the last 12 months	129 723			

⁽¹⁾ Details on the calculation of pro forma financial data are described in point 3.2. of this report Notes to the pro forma consolidated financial information for the year 2015.

⁽²⁾ Sales of 2016 adjusted for the impact of acquisitions made in 2016 (TotalMoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o.) not included in pro forma financial data for the year 2015.

The sales of services increased in the nine months of 2016 by 11.9% compared to the pro forma sales for the same period of the previous year, whereas the cash sales increased by 13.7%.

In the third quarter, the sales increased by 11.3% compared to the pro forma sales for the corresponding period of the previous year, whereas the cash sales increased by 14.5%.

Excluding from the sales of 2016 the impact of acquisitions made, the results of which are not included in the comparative pro forma financial data, the increase of cash sales amounted to 11.4% for the period of nine months and 10.2% in the third quarter. Detailed information on the results achieved by the entities included in the Group's consolidated financial statements in 2016 is presented in point 3.3. of this report.

In all the periods analysed, transactions settled in cash represented the majority of the Group's sales and amounted to 91.2% of the Group's sales in the nine months of 2016 and 89.7% in the same period of 2015.

The main ratios analysed by the Management Board for the purpose of evaluation of the Group's financial results are EBITDA and adjusted EBITDA. The Group's EBITDA is calculated as operating profit plus amortisation and depreciation while the adjusted Group's EBITDA is calculated as EBITDA adjusted for one-off events such as: costs of transaction advisory and initial public offering, restructuring costs, costs of the management option scheme, result on the disposal of other financial assets, net result of settlement of barter transactions and revaluation and liquidation of non-current assets.

The Group's business model is characterised by its high operating profitability of business activities. In the nine months of 2016, the adjusted EBITDA of the Group amounted to PLN 95,266 thousand which was by PLN 15,174 thousand higher when compared to the pro forma value of this ratio in the nine months of the previous year.

In the analysed period of nine months, the total costs normalising Group's EBITDA amounted to PLN 10.4 million and were by PLN 0.8 million lower than in the comparable period of the prior year.

During the nine months of 2016, the costs included in the EBITDA normalisation resulted mainly from advisory services relating to acquisitions, restructuring and integration (total of PLN 1.7 million), paid conditional remuneration and recognised provision for conditional remuneration for managers of Allani Sp. z o.o. (total of PLN 3 million), civil law tax paid on purchase of shares in Totalmoney.pl and Nocowanie.pl Sp. z o.o. (PLN 0.3 million) and non-cash costs of the employee option scheme (PLN 1.56 million). Moreover, EBITDA was adjusted by PLN 3.5 million due to temporary loss on barter transactions concluded in the analysed period. Due to the equivalence of mutual benefits arising from barter transactions, such transactions are offset over a longer period, although temporarily a positive or a negative result might be recorded.

The Group settles part of the sales of advertising services via barter. The Group recognises revenues from barter transactions consisting of the exchange of advertising services only if such services are different in

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nature, i.e. they are provided with the use of different carriers or broadcast in different media, and the amount of the revenue can be determined reliably. Revenues from barter transactions are recognised at a fair value of the service received or receivable in the month in which the advertisement is broadcast. If the fair value of the services received cannot be determined reliably, revenues are recognised at the fair value of the services provided, adjusted for cash flow (if any).

3.2. NOTES TO THE PRO FORMA CONSOLIDATED FINANCIAL INFORMATION FOR THE YEAR **2015** Pro forma financial information for the year 2015 includes:

- the financial results of the Capital Group as in the consolidated financial statements for the year 2015;
- the financial results of Enovatis SA for the year 2015 (before audit);
- the financial results of NextWeb Media sp. z o.o. and Blomedia Sp. z o.o. for the period between 1 January and 3 June 2015 (unaudited);
- the financial results of Finansowysupermarket.pl Sp. z o.o. and Web Broker Sp. z o.o. for the period between 1 January and 16 September 2015 (unaudited);
- the financial results of Allani Sp. z o.o. for the period between 1 January and 6 October 2015 (unaudited);
- adjustments to amortisation, finance costs and income tax.

The pro forma consolidated financial information for the year 2015 was prepared in order to facilitate the analysis of the Group's dynamics in the current and subsequent periods.

The following quarterly unaudited consolidated pro forma financial information for the year 2015, presents the Group's hypothetical financial results as if the purchase of the shares in Enovatis SA, NextWeb Media Sp. z o.o., Blomedia Sp. z o.o., Finansowysupermarket.pl Sp. z o.o., Web Broker Sp. z o.o., and Allani Sp. z o.o. had been finalised at the beginning of the period i.e. on 1 January 2015. The financial results of the companies for the period between 1 January 2015 and the acquisition date were presented in note 18 to the consolidated financial statements of the Group for 2015. The financial information presented in this note was not audited by independent auditor. The pro forma amounts for 2015 do not include the PLN 588 thousand of profit on the sale of other financial assets recognised by NextWeb Media Sp. z o.o.

The data below, except for the financial results for 2015 of the acquired subsidiaries recognised before the acquisition date, also include the adjustment on amortisation in respect to assets recognised in the process of purchase price allocation. Furthermore, the information below includes extra cost of external debt related to financing of Enovatis SA acquisition for the period between 1 January 2015 and 23 December 2015.

The unaudited pro forma financial information has been prepared for illustrative purposes only. By nature, this information presents a hypothetical situation, and therefore it does not reflect the actual results and financial position of the Group for the period presented.

in PLN'000	Q1 2015	Q2 2015	Q3 2015	Q4 2015	2015
Sales	78 536	90 160	92 530	108 159	369 385
including barter transactions	7 864	9 406	9633	12 865	39 768
Amortization and depreciation	(9 169)	(9 253)	(8 834)	(9 276)	(36 532)
Materials and energy used	(1 396)	(1 309)	(1 261)	(1 459)	(5 425)
Costs related to public offering, acquisitions of subsidiaries and restructuring	(1 723)	(5 714)	(1 217)	(5 328)	(13 982)
Costs of the employee option scheme	(348)	(348)	(349)	(348)	(1 393)
Other external services	(28 469)	(29 098)	(36 934)	(37 070)	(131 571)
Other salary and employee benefit expenses	(25 746)	(26 748)	(26 387)	(29 321)	(108 202)
Other operating expenses	(2 044)	(2 272)	(2 424)	(4 419)	(11 159)
Other operating income/gains	953	(32)	388	542	1 851
Gain/loss on disposal of other financial assets	-	(150)	-	-	(150)
Operating profit	10 594	15 236	15 512	21 480	62 822
Finance income	107	262	332	285	986
Finance costs	(11 262)	(3 756)	(4 146)	(4 273)	(23 437)
Revaluation of commitments to purchase non-controlling interests	-	-	(11 546)	(16 565)	(28 111)
Profit before tax	(561)	11 742	152	927	12 260
Income tax	(325)	(3 253)	(2 953)	(2 800)	(9 331)
Net profit	(886)	8 489	(2 801)	(1 873)	2 929
Equity holders of the Parent Company	(1 041)	8 422	(3 340)	(2 267)	1 774
Non-controlling interests	155	67	539	394	1 155



in PLN'000	Q1 2015	Q2 2015	Q3 2015	Q4 2015	2015
EBITDA	19 763	24 489	24 347	30 756	99 355
Costs related to public offering, acquisitions of subsidiaries and restructuring	1 723	5 714	1 217	5 328	13 982
Costs of the employee option scheme	348	348	349	348	1 393
Gain/loss on disposal of other financial assets	-	150	-	-	150
Net result on barter transactions settlement	1 637	(2 425)	2 127	(2 216)	(877)
Revaluation and liquidation of non-financial assets	56	212	37	241	546
Total adjustments	3 764	3 999	3 730	3 701	15 194
Normalized EBITDA	23 527	28 488	28 077	34 457	114 549

in PLN'000	Q1 2015	Q2 2015	Q3 2015	Q4 2015	2015
Profit before tax	(561)	11 742	152	927	12 260
Costs related to public offering, acquisitions of subsidiaries and restructuring	1 723	5 714	1 217	5 328	13 982
Costs of the employee option scheme	348	348	349	348	1 393
Gain/loss on disposal of other financial assets	-	150	-	-	150
Net result on barter transactions settlement	1 637	(2 425)	2 127	(2 216)	(877)
Revaluation and liquidation of non-financial assets	56	212	37	241	546
Revaluation of commitments to purchase non-controlling interests	-	-	11 546	16 565	28 111
Finance costs in connection with refinancing	6 201	-	-	-	6 201
Valuation of interest rate swap	341	-	-	-	341
Other	36	(36)	-	-	-
Total adjustments	10 342	3 963	15 276	20 266	49 847
Adjusted profit before tax	9 781	15 705	15 428	21 193	62 107

3.3. EXPLANATIONS TO THE CONSOLIDATED SALES AND RESULTS OF THE ENTITIES ACQUIRED IN 2016

For the purposes of comparative analysis of the growth in sales we presented below the information on the results of companies acquired in 2016 and not included in the pro forma financial results for the year 2015. During the current financial year, the Capital Group's structure has changed, the most significant changes relate to the acquisition of shares in TotalMoney.pl Sp. z o.o. in March 2016 and the acquisition of shares in Nocowanie.pl Sp. z o.o. in June 2016.

The enclosed consolidated financial statements include the results of above acquisitions from the date of obtaining control to 30 September 2016. The following table presents the impact of these acquisitions on the Capital Group's consolidated results.

	in PLN'000	TotalMoney.pl Sp. z o.o.	Nocowanie.pl Sp. z o.o.	Total
Sales		2 530	3 074	5 604
Cash sales		2 479	3 043	5 522
EBITDA		851	1 283	2 134
Adjusted EBITDA		851	1 283	2 134
Net profit		696	936	1 632

In the period from the beginning of 2016 to the day of obtaining control over these entities by the Capital Group, these entities have achieved the following financial results:

in PLN'000	TotalMoney.pl Sp. z o.o.	Nocowanie.pl Sp. z o.o.	Total
Sales	1 350	3 507	4 857
Cash sales	1 350	3 494	4 844
EBITDA	115	1 167	1 282
Adjusted EBITDA	115	1 497	1 612
Net profit	149	1 235	1 384



3.4. FINANCIAL POSITION OF THE GROUP

The following table presents the consolidated statement of the Group's financial position as of the end of September 2016 and as of 31 December 2015.

in PLN'000	As of 30 September 2016	As of 31 December 2015	Change PLN'000	Change %
Non-current assets	688 365	638 195	50 170	7,9%
Current assets	119 534	111 684	7 850	7,0%
Long-term liabilities	320 263	293 426	26 837	9,1%
Short-term liabilities	103 985	98 874	5 111	5,2%
Equity attributable to equity holders of the Parent Company	366 949	341 903	25 046	7,3%
Share capital	1 413	1 413	-	0,0%
Non-controlling interests	16 702	15 676	1 026	6,5%

The analysis of changes in the Group's balance sheet has been prepared as of the end of September of the current year compared to 31 December 2015. When compared to the end of 2015, the main event affecting the Group's balance sheet was the purchase of shares in Totalmoney.pl Sp. z o.o. on 16 March 2016 and finalization of the purchase of 75% of shares in Nocowanie.pl Sp. z o.o. on 7 June 2016. The impact of this acquisition on the individual lines of the consolidated statement of financial position has been discussed in the analysis of these items.

Non-current assets

The following table presents changes in non-current assets by category

in PLN'000	As of 30 September 2016	Structure 30 September 2016	As of 31 December 2015	Structure 31 December 2015	Change PLN'000	Change %
Property, plant and equipment	54 767	8,0%	51 607	8,1%	3 160	6,1%
Goodwill	243 449	35,4%	217 257	34,0%	26 192	12,1%
Other intangible assets	388 333	56,4%	367 650	57,6%	20 683	5,6%
Deferred tax assets	1 816	0,3%	1 681	0,3%	135	8,0%
Non-current assets	688 365	100,0%	638 195	100,0%	50 170	7,9 %

In the analysed period, the increase in the net value of property, plant and equipment was due to capital expenditure higher than depreciation and amortisation for the period. The main additions to the fixed assets resulted from the purchase of server equipment (PLN 8,266 thousand) and television equipment (PLN 493 thousand) and expenditures incurred on the office space (PLN 1,975 thousand).

Change in the value of goodwill in the three quarters of 2016 resulted from the provisional settlement of the purchase of shares and recognition of new goodwill on acquisitions of TotalMoney.pl Sp. z o.o. (PLN 8,820 thousand) and Nocowanie.pl Sp. z o.o. (PLN 16,793 thousand). Furthermore, the value of provisional goodwill on purchase of shares in Enovatis SA and Finansowysupermarket.pl Sp. z o.o. was increased by PLN 533 thousand and PLN 46 thousand respectively.

In the analysed period, the Group recorded a significant increase in other intangible assets mainly due to recognition in the Group's consolidated balance sheet the broadcasting license for the transmission of a television programme in Multiplex 8 with the initial value of PLN 13,545 thousand and the recognition of intangible assets with respect to acquisitions. As a result of the acquisition of TotalMoney.pl Sp. z o.o. the Group recognised intangible assets with the initial value estimated at PLN 4,437 thousand (including mainly customer relations with the value of PLN 2,631 thousand and trademark with the value of PLN 1,588 thousand). Acquisition of Nocowanie.pl increased the Group's intangible assets by PLN 9,940 thousand (including customer relations with the value of PLN 6,108 thousand and trademark with the value of PLN 3,832 thousand).



During the first nine months the Group also recognizes significant development costs (PLN 11,783 thousand) and the purchased licenses for PLN 764 thousand.

Current assets

The following table presents changes of current assets by category.

in PLN'000	As of 30 September 2016	Structure 30 September 2016	As of 31 December 2015	Structure 31 December 2015	Change PLN'000	Change %
Cash Trade receivables	55 068	46,1%	53 782	48,2%	1 286	2,4%
Barter receivables	2 908	2,4%	835	0,7%	2 073	248,3%
State receivables	5 187	4,3%	4 799	4,3%	388	8,1%
Other current assets	3 665	3,1%	3 307	3,0%	358	10,8%
Cash and cash equivalents	52 706	44,1%	48 961	43,8%	3 745	7,6%
Current assets	119 534	100,0%	111 684	100,0%	7 850	7,0%

The increase in current assets was, among other things, caused by a higher level of cash trade receivables and barter receivables. The increase in cash trade receivables resulted mainly from growth in sales and recognition in the consolidated balance sheet of the total of PLN 709 thousand of receivables contributed by the companies acquired in the first nine months of 2016. The balances of receivables and payables due to barter transactions during the year are usually higher than at the end of the year when most of the barter agreements are settled and balances are offset.

In the analysed period the cash balance of the Group increased by PLN 3,745 thousand. The detailed analysis of the changes in this position is presented in the following part of the report describing the cash flow statement.

in PLN'000	As of 30 September 2016	Structure 30 September 2016	As of 31 December 2015	Structure 31 December 2015	Change PLN'000	Change %
Loans and leases	185 180	57,8%	192 682	65,7%	(7 502)	-3,9%
Contingent liabilities related to business combinations	10 086	3,1%	11 582	3,9%	(1 496)	-12,9%
Interest rate swaps - cash flow hedges	1 566	0,5%	1 322	0,5%	244	18,5%
Liabilities with respect to put option for non- controlling interests	78 078	24,4%	62 762	21,4%	15 316	24,4%
Liabilities in respect of purchase of property, plant and equipment and intangible assets	11 095	3,5%	-	0,0%	11 095	-
Deferred tax liability	33 267	10,4%	23 884	8,1%	9 383	39,3%
Deferred income	991	0,3%	1 194	0,4%	(203)	-
Long-term liabilities	320 263	100,0%	293 426	100,0%	26 837	9,1%

Long-term liabilities

In the analysed period, long-term liabilities recorded a significant increase, mainly due to the recognition in the Group's balance sheet of the long-term liability on the broadcasting license received for the transmission of a television programme in Multiplex 8 and the recognition of liability with respect to put option for non-controlling interests in Nocowanie.pl Sp. z o.o. (PLN 11,761 thousand).

In January 2016 the Group recognized in its balance sheet the liability on the television broadcasting license received which is effective from 14 January 2016 to 13 January 2026. The fee for the license amounted to PLN 13,545 thousand and is paid in 10 annual instalments of PLN 1,355 thousand each. As of 30 September 2016, after the repayment of the first instalment, the Group's liability valued at the amortized cost amounted to PLN 12,501 thousand, out of which PLN 11,092 thousand is presented as long-term.

On 7 June 2016 Grupa Wirtualna Polska SA signed purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o. Additionally, after the end of 2018 and 2019, the Group will be entitled to purchase and the minority



shareholder entitled to sell each time the half of the minority interests. The discounted value of options exercise price as of 30 September amounted to PLN 11,761 thousand. In the analysed period, besides the recognition of liability with respect to options in Nocowanie.pl Sp. z o.o., the liability with respect to put option for non-controlling interests in Domodi Sp. z o.o was increased which resulted from its revaluation due to early partial settlement of purchase of shares in Allani Sp. z o.o (PLN 1,261 thousand) and reversal of the discount (PLN 2,294 thousand).

Deferred tax liability increased in the first nine months of 2016 by PLN 9,383 thousand which was caused, among other factors, by the acquisition of Totalmoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o. and the recognition of additional PLN 1,836 thousand of deferred tax liability, as well as by the settlement of part of the tax loss (PLN 6,655 thousand).

In addition to the above mentioned, the Group recorded a slight increase in liabilities relating to the interest rate swap instruments hedging the bank loan interest payments (increase in valuation by PLN 244 thousand).

The overall increase in long-term liabilities was reduced by the decrease in long-term part of loans and leases by PLN 7,502 thousand. The bank loan decreased by PLN 8,146 thousand mainly due to repayment of another three capital instalments (total of PLN 20,175 thousand) which was reduced by additional drawing for the purchase of shares in Nocowanie.pl (PLN 12,000 thousand). In the analysed period the new finance lease agreements were concluded which resulted in the increase in long-term liabilities by PLN 401 thousand.

Moreover, in the analysed period, long-term part of the contingent liabilities relating to business combinations decreased. The decrease was mainly caused by the reclassification to the short-term part of PLN 2,540 thousand of the second tranche of contingent liability arising from the purchase of shares in NextWeb Media Sp. z o.o. Additionally, in the analysed period there was the reversal of discount on long-term part of the contingent liability NextWeb Media Sp. o.o. of PLN 760 thousand and the contingent liability due to sellers of shares in Allani Sp. z o.o. was increased by PLN 284 thousand.

in PLN'000	As of 30 September 2016	Structure 30 September 2016	As of 31 December 2015	Structure 31 December 2015	Change PLN'000	Change %
Loans and leases	36 199	34,8%	38 399	38,8%	(2 200)	-5,73%
Interest rate swaps - cash flow hedges	797	0,8%	954	1,0%	(157)	-16,46%
Trade payables	22 395	21,5%	30 335	30,7%	(7 940)	-26,17%
Barter liabilities	7 374	7,1%	12	0,0%	7 362	-
State liabilities	4 665	4,5%	5 346	5,4%	(681)	-12,74%
Wages and salaries payables	4 147	4,0%	3 565	3,6%	582	16,33%
Liabilities in respect of purchase of property, plant and equipment and intangible assets	6 908	6,6%	1 593	1,6%	5 315	333,65%
Deferred income and other short-term liabilities	9 747	9,4%	6 6 1 2	6,7%	3 135	47,41%
Provisions for employee benefits	3 160	3,0%	2 891	2,9%	269	9,30%
Other provisions	1 193	1,1%	1 661	1,7%	(468)	-28,18%
Contingent liabilities related to business combinations	6 822	6,6%	4 008	4,1%	2 814	70,21%
Liabilities related to business combinations (other than earn-out)	-	0,0%	2 243	0,0%	(2 243)	-
Current income tax liabilities	578	0,6%	1 255	1,3%	(677)	-53,94%
Short-term liabilities	103 985	100,0%	98 874	100,0%	5 1 1 1	5,17%

Short-term liabilities

The increase in short-term liabilities was mainly due to increase in barter payables by PLN 7,362 thousand which was caused by temporary negative result on barter transactions recorded in the nine months of 2016. The balances of receivables and payables due to barter transactions during the year are usually higher than at the end of the year when most of the barter agreements are settled and balances are offset.

Moreover, in the analysed period the liabilities in respect of purchase of property, plant and equipment and intangible assets significantly increased mainly due to Group's recent investments: the purchase of server equipment and the development of Group's television studio. The balance of this position also includes the



short-term part of the liability on the broadcasting license (PLN 1,409 thousand). This event is further described in the long-term liabilities' part of this report.

Another important element affecting the overall increase in short-term liabilities was reclassification of the part of contingent liability arising from the purchase of shares in NextWeb Media Sp. z o.o. to this part of the balance sheet and reversal of discount on this liability which in total increased short-term liabilities by PLN 3,094 thousand. During analysed period the Group also repaid PLN 280 thousand of the contingent liability arising from the purchase of Sportowefakty enterprise.

The overall increase in short-term liabilities was reduced by: the repayment in January 2016 of PLN 2,243 thousand of purchase price to one of the sellers of shares in Allani Sp. z o.o, the decrease in short-term part of loans and leases (by PLN 2,200 thousand), the decrease in trade payables (by PLN 7,940 thousand) the decrease in state liabilities (by PLN 681 thousand) and the decrease in current income tax liabilities (by PLN 677 thousand).

Equity

in PLN'000	As of 30 September 2016	Structure 30 September 2016	As of 31 December 2015	Structure 31 December 2015	Change PLN'000	Change %
Equity attributable to equity holders of the Parent Company, including:	366 949	95,6%	341 903	95,6%	25 046	7,33%
Share capital	1 413	0,4%	1 413	0,4%	-	-
Supplementary capital	310 453	80,9%	310 453	86,8%	-	-
Revaluation reserve	(1 914)	-0,5%	(1 844)	-0,5%	(70)	3,80%
Other reserves	(33 791)	-8,8%	(28 506)	-8,0%	(5 285)	18,54%
Retained earnings	90 788	23,7%	60 387	16,9%	30 401	50,34%
Non-controlling interests	16 702	4,4%	15 676	4,4%	1 026	6,55%
Equity	383 651	100,0%	357 579	100,0%	26 072	7,29 %

In the first nine months of 2016, equity attributable to the parent company's shareholders increased by PLN 25,046 thousand in total. Change in equity attributable to the parent company's shareholders resulted from the following events:

- the decrease in revaluation reserve of PLN 70 thousand resulting from the valuation of the interest rate swap hedging the interest payments due to bank loan, under hedge accounting;
- the increase in other reserves of PLN 6,286 thousand due to the acquisition of the rights to the consecutive tranche of share options under the existing incentive scheme (PLN 1,563 thousand) and payment received in respect of share capital increase (PLN 4,723 thousand) which as of the balance sheet date has not been registered in the National Court Register (KRS) yet;
- the decrease in other reserves of PLN 11,571 thousand due to recognition of put option commitment to purchase non-controlling interests in Nocowanie.pl Sp. z o.o.;
- the net profit attributable to the parent company's shareholders for the first nine months of 2016 of PLN 30,401 thousand.

In the period from 1 January to 30 September 2016, the non-controlling interests increased by PLN 1,026 thousand. This change resulted from the recognition of non-controlling interests in Nocowanie.pl Sp. z o.o. (PLN 1,721 thousand), the allocation of an appropriate part of the result earned in the period by Domodi Sp. z o.o., Allani Sp. z o.o., Dobreprogramy Sp. z o.o. and Nocowanie.pl Sp. z o.o. (total profit of PLN 324 thousand) less the dividend passed to minority shareholders for 2015 (PLN 1,019 thousand).

3.5. CASH FLOWS OF THE GROUP

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015
Net cash flows from operating activities	81 985	57 620
Net cash flows from investing activities	(62 997)	(57 207)
Net cash flows from financing activities	(15 243)	50 990
Total net cash flows	3 745	51 403



The Group's business model is characterised by the generation of stable cash flow from operating activities due to the high profitability of operations. In the nine months of 2016, the EBITDA generated by the Group of PLN 84,813 thousand contributed to generating positive cash flow from operating activities of PLN 81,985 thousand.

Cash flows from investing activities were negative and amounted to PLN (62,977) thousand in the analysed period, out of which PLN (35,890) thousand was related to Group's acquisition activities and resulted from the price paid for shares in Totalmoney.pl Sp. z o.o which (net of cash acquired) amounted to PLN (12,433) thousand, price paid for shares in Nocowanie.pl Sp. z o.o. which (net of cash acquired) amounted to PLN (21,214) thousand and the repayment of liability of PLN (2,243) thousand to one of the sellers of shares in Allani Sp. z o.o. In the analysed period, the Group also settled significant CAPEX payments of PLN (24,079) thousand in total mainly on the purchase of intangible assets and fixed assets. In the period under consideration the Group repaid the part of contingent liability due to purchase of shares in Allani Sp. z o.o. of PLN (2,785) thousand and the last part of contingent liability due to the purchase of Sportowefakty enterprise of PLN (336) thousand.

Cash flows from financing activities in the nine months of 2016 amounted to PLN (15,243) thousand and resulted mainly from the repayment of loans principal (total of PLN 21,975 thousand) as well as interests and bank commissions of PLN (8,656) thousand. On the other hand the Group made additional CAPEX drawing of PLN 12,000 thousand for the purchase of shares in the subsidiary Nocowanie.pl Sp. o.o. Negative cash flows from financing activities were additionally increased by the financial lease repayment (PLN 316 thousand) and the payment of dividend to minority shareholders of PLN (1,019) thousand. Moreover, cash flows from financing activities include PLN 4,723 thousand of cash paid for the increase in Group's capital by the persons participating in the employee option scheme.

3.6. SELECTED FINANCIAL RATIOS

Financial ratios	Nine months ending 30 September 2016	Nine months ending 30 September 2015 PRO FORMA
Cash sales (PLN'000)	266 458	234 323
Cash sales (YoY increase)	13,7%	-
Cash sales without acquisitions in 2016 (for comparative purposes)	260 936	234 323
Cash sales without acquisitions in 2016 (YoY increase)	11,4%	-
Adjusted EBITDA margin (on cash sales)	36%	34%
Adjusted gross margin (on cash sales)	20%	17%
Cash conversion ratio ((EBITDA - CAPEX)/EBITDA)*	72%	66%
Financial leverage ratio (Net debt//Adjusted LTM EBITDA)	1,30	-

* expenses incurred on the purchase of intangible assets and property, plant and equipment do not include funds used for acquisitions activities;

The main financial ratios analysed by the Group's Management Board comprise cash proceeds from sales and their growth, adjusted EBITDA margin and adjusted gross margin. The cash sales for the nine months of 2016 were by 13.7% higher than the sales calculated on the basis of the pro forma financial data for the corresponding period of the previous year. However, excluding the impact of acquisitions in 2016 on this ratio, the comparable growth in sales amounted to 11.4%.

Both adjusted EBITDA margin and adjusted gross margin for the period of nine months of 2016 increased.

The cash conversion ratio for the nine months of 2016 was at the high level of 72% and increased significantly when compared to this ratio calculated on the basis of the pro forma financial data for the corresponding period of the previous year.

In addition to the above-mentioned ratios, the Group's Management Board monitors the financial ratios defined in the loan agreement on an ongoing basis. As of the date of preparation of this report, these ratios were satisfactory and there were no indications of a risk of not satisfying the requirements concerning their value as defined in the loan agreement.



4. FACTORS AND EVENTS, ESPECIALLY EXCEPTIONAL ONES, SIGNIFICANTLY AFFECTING FINANCIAL RESULTS

In the period under analysis the following significant factors had an impact on the Group's financial and operating results:

- material acquisitions made by the Group in the previous periods;
- increased effectiveness resulting from the use of the Group's data resources and big data tools;
- costs of funding related to the acquisitions.

4.1. Material acquisitions made by the Group in the previous periods

In 2014-2016 the Group acquired other entities operating on the internet advertising and e-commerce markets, including generating leads on the e-commerce market. In 2015 the Group acquired shares in companies: NextWeb Media sp. z o.o., Blomedia Sp. z o.o., Finansowysupermarket.pl Sp. z o.o., Web Broker Sp. z o.o., Allani Sp. z o.o. and Enovatis SA. In 2016, the Group's purchased Totalmoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o. The acquisitions mentioned above had significant impact on the increase in revenues and EBITDA compared with the same period of the prior year.

4.2. Increase in effectiveness as a result of using the Group's data resources and big data tools

The Group has one of the largest databases of real users of internet portals and the largest database of email users in Poland. Achieving the highest rank was possible, among other things, thanks to acquisitions made by the Group.

Having a large number of service and content users gives the Group access to information on user behaviour, within the limits set by the provisions of the law. Thanks to access to a large amount of data on user behaviours (in particular on the content and services used by users) and the progress in the ability to analyse extensive data resources over recent years (tools for analysis of large and diverse data sets, generated with high frequency, so called big data), the Group has a significant potential for increasing its operating effectiveness, among other things, through the personalisation of content, and personalisation of advertisements which are more effective, by eliminating the advertisements of products in which a given user is not interested.

4.3. Borrowings related to the acquisitions

The Group's acquisition activities are supported by external financing.

The Group's debt results, among others, from loan financing of part of the purchase price (PLN 175 million) of shares in Wirtualna Polska SA (currently WP Shopping Sp. z o.o.), purchase price for the shares in Money.pl Sp. z o.o. (PLN 47 million), part of the purchase price for the shares in Enovatis SA (PLN 50 million) and part of the purchase price for the shares in Nocowanie.pl Sp. z o.o. (PLN 12 million).

The new loan bears an interest rate of 3M WIBOR plus the margin specified in the agreement.

Additionally, on 28 April 2015 Grupa Wirtualna Polska SA concluded an interest swap agreement with mBank and ING Bank Śląski swapping the variable interest rate on the new loan to a fixed interest rate. As of the balance sheet date, jointly, these contracts hedge interest rates for the equivalent of PLN 32.8 million of the A tranche of the loan and PLN 77.2 million of the B tranche of the loan. These financial instruments are treated as hedge accounting and were recognised in the financial statements of the Group as cash flow hedge under IAS 39. Details concerning the valuation and recognition of these instruments are presented in note 23 to the condensed interim consolidated financial statements.

As of 30 September 2016 the balance of the Group's liability resulting from loan agreement amounted to PLN 219.4 million.

During the nine months of 2016 the Group's interest and commissions expenses, the bulk of which resulted from interest on the bank loan, amounted to PLN 8,230 thousand. The amount of these costs in consecutive periods, to the extent not hedged with interest rate swaps, will depend on WIBOR 3M which was 1.71% as of 30 September 2016.



Apart from the factors referred to above during the period of nine months ending 30 September 2016 there were no extraordinary factors or events which would have a significant impact on the financial results achieved.

5. FACTORS WHICH IN THE GROUP'S OPINION WILL HAVE AN IMPACT ON THE ACHIEVED FINANCIAL RESULTS IN THE FOLLOWING PERIODS

As in the past, the Group's operations will be affected mainly by the following factors:

- the economic situation in Poland;
- competition on the Polish advertising market;
- the growth rate of expenses on online advertising and the development of electronic commerce in Poland;
- active acquisition activities;
- entry on the TV advertising market.

5.1. ECONOMIC SITUATION IN POLAND

The Group conducts operations in Poland in the advertising sector, the dynamics of which are in principle strongly positively correlated with the economic growth and macroeconomic situation in Poland. As a consequence, the Group's business activities are affected by macroeconomic factors which shape the situation on the Polish market, which in turn is significantly affected by the EU and global economic situation.

Changes in the economic situation, which are reflected by the GDP growth, affect the purchasing power of the Group's clients and the consumers of its products and services, as well as the inclination to spend or save, thus shaping the level of advertising budgets of the Group's customers and at the same time the demand for the Group's advertising products.

5.2. COMPETITION ON POLISH ADVERTISING MARKET

Both globally and in Poland, the internet advertising market is characterised by fierce competition. The Group's direct competition includes entities which own domestic portals and websites, in particular onet.pl, interia.pl or gazeta.pl. Moreover, the Group competes with entities which own international portals and websites, especially in the area of electronic mail (e.g. Yahoo!, Gmail, Hotmail, AOL) and website services (e.g. Google, Facebook, Twitter).

Moreover, although not directly, the Group's competition also includes other entities operating on the widely defined advertising market, including in particular television stations, newspapers and radio. These entities compete with one another in terms of product and service prices, especially advertising rates, the ability to reach potential customers with a profile sought by the advertisers, attractiveness and quality of published materials, shaping of trends on the market or ability to quickly adapt to such trends, and in terms of brand strength.

As of the date of publication of the report the Group is one of the two leading entities among domestic portals and websites. In line with its strategy, the Group will strive to strengthen its leading position among the portals and website services present on the Polish market. Holding the leading position is important due to the so-called leadership premium, i.e. the advertisers' tendency to prefer placing advertisements on portals and website services holding the leading position on the market in terms of the offered reach, which has a significant effect on the income generated.

5.3. GROWTH OF EXPENDITURE ON ONLINE ADVERTISING AND THE DEVELOPMENT OF E-COMMERCE IN POLAND

The Group's results depend on the growth of expenditure on online advertising and the development of ecommerce. The development of the online advertising market and e-commerce depends largely on the continued popularisation of the internet. The propagation of access to the internet accompanies growth in the online advertising market in Poland; further dynamic growth is expected.

Moreover, in recent years a change in the manner of accessing the internet has been observed which may also have a material impact on the growth of the markets on which the Group operates. In the era of rapid development of the technical capabilities of equipment, each year the number of households and enterprises using mobile internet



connections has grown. Therefore, both changes in the trends for internet use and the increase in connection speed may have an impact on the growth of particular segments of the internet advertising market.

The share of the Polish e-commerce market in the whole retail market is increasing systematically in line with the proliferation of the internet and the increase in consumer confidence in e-commerce. According to estimations the Polish market will be the fastest growing B2C e-commerce market in the European Union. Despite the fact that the market is growing very quickly, Poles are spending less in the internet than is the average for the European Union; nevertheless, internet spending is increasing year on year. The development of e-commerce also has an impact on the Group's results.

The Group is exposed to the advertising e-commerce market via activities of Enovatis SA, Nocowanie.pl Sp. z o.o., Domodi Sp. z o.o., Allani Sp. z o.o., Finansowysupermarket.pl Sp. z o.o. and Money.pl Sp. z o.o. companies, and also partially via e-commerce advertising activities of the Wirtualna Polska website. Therefore, the development of the electronic market in Poland will have a positive impact on the Group's operations.

5.4. ACTIVE ACQUISITION ACTIVITIES

In accordance with the strategy adopted by the Group, the Management Board analyses on a current basis the investing options in companies which provide services similar or complementary to the Group's services and may supplement the portfolio of the Group's products and services. In the first half of 2016 the Management Board signed an annex to the loan agreement which increases the limit of loan under CAPEX tranche by additional PLN 50 million. Due to the fact that the Group perceives itself as a consolidator of the Polish internet market and intends to actively pursue its strategy in this respect, having the resources securing the funding of future acquisitions will reinforce the Group's competitive and negotiating position in potential acquisitions. Potential acquisitions may also have a material impact on the results achieved by the Group in consecutive periods.

5.5. ENTRY ON TV ADVERTISING MARKET

Due to obtained broadcasting licence for the transmission of a television programme in Multiplex 8, the Group intends to start actively operating actively in the television advertising market. This will have significant impact on the cash revenue generated by the Group as well as on the costs incurred in the subsequent periods, including the cost of the programming assets. The Group will also incur significant capital expenditures on construction of the new TV studio.

6. SIGNIFICANT EVENTS WHICH TOOK PLACE IN THE FIRST THREE QUARTERS OF 2016

6.1. The purchase of shares in TotalMoney.pl Sp. z o.o.

On 16 March 2016 Grupa Wirtualna Polska SA signed share purchase agreement for 200 shares in TotalMoney.pl Sp. z o.o with its registered office in Warsaw with a nominal value of PLN 1,600 each and the total nominal value of PLN 320,000, representing 100% of share capital inTotalMoney.pl Sp. z o.o and 100% of votes at the general shareholders meeting.

TotalMoney.pl Sp. z o.o. is the leading comparison service of banking and insurance products, including loans, deposits, credit cards, accounts, insurance. The revenues of TotalMoney.pl Sp. z o.o. disclosed in the financial statements for 2015 amounted to PLN 5,489 thousand.

The final purchase price for 100% shares amounted to PLN 14,500 thousand. The price was calculated as PLN 12,500 thousand plus PLN 2,000 thousand of cash on bank accounts of TotalMoney.pl Sp. z o.o. as of the last day of the month proceeding the month in which the agreement was concluded. The payment was made via bank transfer, of which PLN 9,959 thousand was financed from cash obtained from initial public offering and the remaining part from cash generated by the acquiring company.

The detailed information about the consideration paid and the fair value of the acquired assets and liabilities as of the date of the acquisition is presented in note 20 to the financial statement.



6.2. The purchase of shares in Nocowanie.pl Sp. z o.o.

On 7 March 2016 Grupa Wirtualna Polska SA signed preliminary conditional purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o with its registered office in Lublin. On 7 June 2016 the sale agreement for 75% of shares in Nocowanie.pl Sp. z o.o was concluded as the condition precedent specified in the preliminary agreement were fulfilled.

Nocowanie.pl Sp. z o.o. is the owner of portal nocowanie.pl, the domestic leader in accommodation booking market and one of the most frequently visited tourist websites.

The final purchase price of 75% shares amounted to PLN 21,957 thousand.

Additionally, after the end of 2018, the Group will be entitled to purchase and the minority shareholder entitled to sell half of the minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2018 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2018 in relation to the EBITDA for the year 2015.

After the end of 2019 the Group will be entitled to purchase and the minority shareholder entitled to sell the remaining minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2019 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2019 in relation to the EBITDA for the year 2015.

The detailed information about the consideration paid and the fair value of the acquired assets and liabilities as of the date of the acquisition is presented in note 20 to the financial statement.

6.3. Decision of the President of the National Broadcasting Council on granting a broadcasting license for the transmission of a television programme by a subsidiary of Wirtualna Polska Holding SA

On 15 January 2016, the company WP1 sp. z o.o. obtained a decision from the President of the National Broadcasting Council on granting a broadcasting license for the transmission of a television programme in Multiplex 8 under the name "WP1". According to the broadcasting license, the programme will have a universal appeal i.e. it will include different TV types and forms devoted to various issues, including the development of society, economy, culture and societal transformations in the modern world of a rapid technical and technological development.

The broadcasting license is effective from 14 January 2016 to 13 January 2026. The fee for the license amounted to PLN 13,545 thousand and will be paid in 10 annual instalments of PLN 1,355 thousand each.

6.4. The conclusion of annex to the loan agreement

On 16 February 2016, an annex to the bank loan agreement dated 24 March 2015 between Grupa Wirtualna Polska S.A, mBank SA and ING was concluded. The annex increases the amount of loan under CAPEX tranche from the original amount of PLN 50,000 thousand to PLN 100,000 thousand (i.e. by PLN 50,000 thousand).

The financial terms for the new CAPEX tranche are not significantly different from financial terms in the current loan agreement.

The extension of the loan amount under the CAPEX tranche, allocated to the acquisition of companies and noncurrent assets is to ensure the Capital Group's flexibility in the implementation of the adopted acquisition strategy.

6.5. Accession to the loan agreement by the subsidiary of Wirtualna Polska Holding SA

On 15 January 2016, Enovatis SA entered into the loan agreement to refinance indebtedness, finance capital expenditures and acquisitions and overdraft facility concluded on 24 March 2015 by Grupa Wirtualna Polska SA with its registered seat in Warsaw.



At the same time, Enovatis as an additional guarantor committed to establish the following securities for Creditors:

- registered pledges on items and rights;
- financial and registered pledges on bank accounts with power of attorney to those bank accounts;
- declaration on submission to enforcement;
- mutual guarantee for repayment of debt under the loan agreement;
- subordination agreement inter-company receivables from loans with transfer of the rights to protection from inter-company loan agreements;
- assignment of receivables from insurance agreements and significant commercial agreements /contracts.

7. SHARES AND SHAREHOLDERS

7.1. Composition and changes to the bodies of Wirtualna Polska Holding SA

As of 30 September 2016 and as of the date of preparing this report the composition of the Management Board was as follows:

Jacek Świderski	- President of the Management Board
Krzysztof Sierota	- Member of the Management Board
Michał Brański	- Member of the Management Board
Elżbieta Bujniewicz - Belka	- Member of the Management Board, CFO

During the period covered in this report, there were no changes to the composition of the Company's Management Board.

As of 30 September 2016 the composition of the Supervisory Board was as follows:

Jarosław Mikos	- Chairman of the Supervisory Board
Krzysztof Krawczyk	- Vice-Chairman of the Supervisory Board
Beata Barwińska-Piotrowska	- Member of the Supervisory Board
Tomasz Czechowicz	- Member of the Supervisory Board
Mariusz Jarzębowski	- Member of the Supervisory Board
Krzysztof Kulig	- Member of the Supervisory Board
Magdalena Magnuszewska	- Member of the Supervisory Board
Magdalena Pasecka	- Member of the Supervisory Board
Krzysztof Rozen	- Member of the Supervisory Board

During the period covered in this report, there were no changes to the composition of the Company's Supervisory Board.

7.2. Share capital structure

As of 30 September 2016 the share capital of Wirtualna Polska Holding SA amounted to PLN 1,412,639.10 and consisted of 28,252,782 shares with a par value of PLN 0.05 each, including:

- 12,389,709 A series shares with preferential voting rights, A series preference shares relates to voting rights on General Shareholders' Meeting in such way that one A series share gives two votes;
- 12,221,811 B series ordinary shares;
- 301,518 C series ordinary shares;
- 3,339,744 E series ordinary shares.

B, C, E series shares were subject to trading on the regulated market.



On 14 October 2016, due to the registration in securities depository of 388,078 D series ordinary bearer shares taken up as a result of execution of rights acquired by way of a private placement of B-series subscription warrants, introduction of shares to trading and entering them on the accounts of the entitled, the increase of the share capital of the company took place.

On 14 October 2016, the 1,100,000 registered shares of Wirtualna Polska Holding S.A. with preferential voting rights held by European Media Holding S.À R.L were converted into ordinary bearer shares. With regard to the above mentioned, as of the date of publication of this report the share capital of the Company amounted to PLN 1,432,043.00 and consisted of 28,640,860 shares with a par value of PLN 0.05 each, including:

- 11,289,709 A series shares with preferential voting rights, A series preference shares relate to voting rights on General Shareholders' Meeting in such way that one A series share gives two votes;
- 1,100,000 A series ordinary shares;
- 12,221,811 B series ordinary shares;
- 301,518 C series ordinary shares;
- 388,078 D series ordinary shares;
- 3,339,744 E series ordinary shares.

B, C, D, E series shares are subject to trading on the regulated market.

7.3. Shareholders holding at least 5% of the total voting rights

In accordance with notifications received by the Company Wirtualna Polska Holding SA and to its best knowledge, as of 30 September 2016, the structure of shareholders who hold, directly or indirectly by their subsidiaries, at least 5% of the total voting rights at the General Shareholders' Meetings of the Company is presented in the following table.

Shareholder	Number of shares	% of share capital	Number of votes	% of votes
European Media Holding SARL	10 869 177	38,47%	10 631 853	26,16%
Jacek Świderski* with the subsidiary Orfe S.A.	2 629 903	9,31%	6 838 914	16,83%
Michał Brański* with the subsidiary 10x S.A.	2 629 903	9,31%	6 838 914	16,83%
Krzysztof Sierota* with the subsidiary Albemuth Inwestycje S.A.	2 629 903	9,31%	6 838 914	16,83%
Other	9 493 896	33,60%	9 493 896	23,35%
Total	28 252 782	100,00%	40 642 491	100,00%

* entitled, as a pledgee, to exercise voting rights attached to 789,554 bearer shares privileged on voting right, pursuant to article 340 sec. 1 of Polish Commercial Companies Code on the conditions set out in pledge agreement concluded on 6 November 2015 with European Media Holding S.à r.l. as a pledger

On 18 October 2016 the Company received from its shareholder European Media Holding S.à r.l. the notification informing about the change in the share of this shareholder in the total number of shares in the share capital of the Company and in the total number of votes on the general meeting of the Company. The share of European Media Holding S.à r.l. in the total number of shares in the share capital of the Company decreased by 0.52 p.p. and the share in the total number of votes on the general meeting decreased by 2.29 p.p. due to:

- conversion of 1,100,000 registered shares of Wirtualna Polska Holding S.A. with preferential voting rights held by the shareholder into ordinary bearer shares on 14 October 2016 and
- share capital increase due to the registration in securities depository of 388,078 D series ordinary bearer shares of the Company taken up as a result of execution of rights acquired by way of a private placement of B-series subscription warrants and introduction of shares to trading on 14 October 2016.



Taking into account the above changes, the structure of shareholders who hold, directly or indirectly by their subsidiaries, at least 5% of the total voting rights at the General Shareholders' Meetings of the Company is as follows.

Shareholder	Number of shares	% of share capital	Number of votes	% of votes
European Media Holding SARL	10 869 177	37,95%	9 531 853	23,87%
Jacek Świderski* with the subsidiary Orfe S.A.	2 629 903	9,18%	6 838 914	17,13%
Michał Brański* with the subsidiary 10x S.A.	2 629 903	9,18%	6 838 914	17,13%
Krzysztof Sierota* with the subsidiary Albemuth Inwestycje S.A.	2 629 903	9,18%	6 838 914	17,13%
Other	9 881 974	34,50%	9 881 974	24,75%
Total	28 640 860	100,00%	39 930 569	100,00%

* entitled, as a pledgee, to exercise voting rights attached to 789,554 bearer shares privileged on voting right, pursuant to article 340 sec. 1 of Polish Commercial Companies Code on the conditions set out in pledge agreement concluded on 6 November 2015 with European Media Holding S.à r.l. as a pledger

7.4. NUMBER OF SHARES HELD BY MEMBERS OF MANAGEMENT AND SUPERVISORY BODIES

As of the date of this report, the number of shares of Wirtualna Polska Holding SA held by members of the managing and supervisory bodies is as follows:

- Jacek Świderski (President of the Management Board) holds, indirectly through Orfe SA (in which Jacek Świderski holds a 99% shares), 2,629,903 A series shares in the Company with total nominal value of PLN 131,495.
- Michał Brański (Member of the Management Board) holds, indirectly through 10x SA (in which Michał Brański holds a 99% shares) 2,629,903 A series shares in the Company with total nominal value of PLN 131,495.
- Krzysztof Sierota (Member of the Management Board) holds, indirectly through Albemuth Inwestycje SA (in which Krzysztof Sierota holds a 99% shares), 2,629,903 A series shares in the Company with total nominal value of PLN 131,495.
- In addition, under Phase I of the implementation of an incentive plan, Elżbieta Bujniewicz-Belka (Member of the Management Board) and Jarosław Mikos (Chairman of the Supervisory Board) acquired, respectively, 18,664 (nominal value of PLN 933) and 136,919 (nominal value of PLN 6,846) ordinary bearer shares of the new C series issued based on the resolution approving the issue of C series shares. In the next phase of the implementation of the incentive plan Jarosław Mikos acquired 287,133 (nominal value of PLN 14,356.65) D series ordinary bearer shares issued based on the resolution approving the issue of D series shares. Thus Jarosław Mikos acquired all shares under the incentive scheme. Elżbieta Bujniewicz-Belka is entitled to participate in the next phase of the implementation of the incentive plan.

7.5. INFORMATION ON AGREEMENTS CONCERNING CHANGES IN THE SHAREHOLDING STRUCTURE

Investment agreement

On 23 October 2013, European Media Holding S.à r.I (EMH), Michał Brański, Krzysztof Sierota, Jacek Świderski (the"Founders"), Borgosia Investments Limited, Jadhave Holdings Limited, Bridge 20 Enterprises Limited, Grupa o2 SA and o2 sp. z o.o. executed an investment agreement (the "Investment Agreement"). The rights and duties of Borgosia Investments Limited, Jadhave Holdings Limited and Bridge 20 Enterprises Limited under the Investment Agreement were assumed by 10x SA, Albemuth Inwestycje SA and Orfe SA, respectively, in relation to the transfer of the shares in the Company.

Pursuant to the Investment Agreement, the Founders are entitled to a bonus on account of the increase of the Company's value (the "EMH Bonus") calculated on the basis of the return on investment of the European Media Holding S.à r.l and the Company's valuation related thereto. The Investment Agreement which was described in detail in Prospectus approved by the Polish Financial Supervision Authority determines the following terms of the settlement of the EMH Bonus.

Since the public offering of the Company was completed in 2015, the EMH Bonus will be settled in the Company's shares. EMH intends to settle the EMH Bonus by transferring to the Founders the series A shares preferred in such a way that each series A share entitles its holder to exercise two voting rights.



On 6 November 2015, as a result of initial settlement of EMH Bonus, three registered pledge agreements were concluded between European Media Holding S.à r.l. as an pledger and each of the Founders as a pledgees ("Pledge Agreements"), placing in the Pledge Agreements the right of the pledgees to exercise voting rights attached to the shares in Company pursuant to article 340 sec. 1 of Polish Commercial Companies Code in the manner set out below:

- Jacek Świderski right to exercise voting rights attached to 789,554 A series registered shares, each with a nominal value of PLN 0.05 and owned by European Media Holding S.à r.l.;
- Michał Brański right to exercise voting rights attached to 789,554 A series registered shares, each with a nominal value of PLN 0.05 and owned by European Media Holding S.à r.l.;
- Krzysztof Sierota right to exercise voting rights attached to 789,554 A series registered shares, each with a nominal value of PLN 0.05 and owned by European Media Holding S.à r.l.

The shares will be fully transferred to the Founders upon the final exit of EMH from the investment.

Grupa Wirtualna Polska SA and Wirtualna Polska Holding SA are no longer parties of the Investment Agreement since the annex to the contract concluded on 15 February 2016.

Incentive scheme – share-based payments and its control system

First incentive scheme

On 23 October 2014, the Parent Company's shareholders signed an agreement which stipulates the establishment of an incentive scheme granting the Company's share options to key persons working for the Group. The total number of shares earmarked for the scheme is 1,230,576 and it shall not exceed 5% of the Company's share capital. The rights were awarded on 12 August 2014, and they are vested in the beneficiaries gradually (so called vesting), on a quarterly basis, as a rule over a period no longer than 6 years. The scheme includes a requirement of being currently employed as a condition for the rights to the options vesting.

In connection with the above arrangements, the Group has an incentive scheme which basic principles are defined in Resolution No. 6 of the Extraordinary General Meeting dated 12 December 2014. On the basis of the existing incentive plan, selected members of the Supervisory Board and Management Board as well as selected employees or co-workers of the Company or other Group's companies which concluded the management option agreement with the Company or other Group's companies are entitled to acquire Company shares. The right to acquire the Company shares also relates to entities to which the Managers, in accordance with the terms of management option agreement, transferred rights and obligations of management option agreement with the approval of the Company.

The existing incentive scheme includes two phases of the realisation of the right to acquire the Company shares: (i) acquiring series C shares due to realisation of rights under the management option contract until the end of December 2014 and (ii) acquiring series D shares due to realisation of rights starting from January 2015.

The scheme was classified as equity settled share-based incentive scheme.

On 20 April 2016, the Ordinary Shareholders Meeting of the Company passed a resolution on changing the existing Incentive Scheme.

According to the introduced changes, the vesting period for Managerial Shares has been extended and can take place no later than 14 January 2025. The participants of the Scheme are entitled to acquire the subscription warranties and to subscribe to shares within 10 working days from the end of each subsequent quarter of acquisition of rights specified in the schedule.

After the modification of the scheme, the weighted average fair value of the options awarded during the period, determined using the BMS valuation model developed by Fisher Black, Myron Scholes and Robert Merton amounted to PLN 5.50 per option. The key input data for the model were as follows: the weighted average share price as of the date of awarding the options, the exercise price, volatility of rates of return on shares in 20.64%-23.04%, dividend rate of 0.0%, the six-year planned vesting period and the annual risk-free interest rate of 1.56%-2.14%. The total established value of the scheme after the modification amounted to PLN 6,770 thousand which is by PLN 341 thousand higher than the valuation of the scheme before the changes to vesting period. The expected total cost of the scheme as of the balance sheet date to be recognised in the financial statements over the following periods of its validity amounted to PLN 2,086 thousand. The total costs recognised in the financial result for the



period ending 30 September 2016 in respect of the scheme amounted to PLN 1,337 thousand and the total amount recognised in the previous periods was PLN 3,347 thousand.

New Incentive Scheme

On 15 February 2016, the Supervisory Board of the parent company passed a resolution adopting the rules of new incentive scheme granting the Company's F series ordinary share options to key persons working for the Group. The total number of shares earmarked for the scheme is 593,511 and it shall not exceed 5% of the Company's share capital.

The issue price of F series shares was determined by the Management Board at PLN 32 which is the price at which the shares were acquired under the initial public offering. Participants of the scheme will be entitled to exercise their rights to shares no later than 5 March 2025, and rights to shares will be acquired gradually in accordance with the schedule set out in individual contracts between the Company and the participants of the scheme. The scheme includes a requirement of being currently employed as a condition for the rights to the options vesting. The participants of the scheme will be able to subscribe to shares within 10 working days from the end of each subsequent quarter; however, the vesting in three consecutive quarters after the day of initial public offering was suspended and was cumulative at the end of the second quarter of 2016.

The weighted average fair value of the options awarded during the period, determined using the binomial valuation model amounted to PLN 15.23 per option. The key input data for the model were as follows: the share price as of the date of awarding the options, the exercise price, volatility of rates of return on shares in 18.6%-19.4%, dividend rate of 0.0%, the expected vesting period and the annual risk-free interest rate of 1.68%-3.18%. The total estimated option value in the scheme amounted to PLN 9,039 thousand. The total expected cost of the scheme as of the balance sheet date to be recognised in the financial statements over the following periods of its validity amounted to PLN 8,813 thousand. The total costs recognised in the financial result for the period ending 30 September 2016 in respect of the scheme amounted to PLN 226 thousand.

The scheme was classified as equity settled share-based incentive scheme.

7.6. PURCHASE OF TREASURY SHARES

As of the day of preparation of this report, the Company does not hold treasury shares.

8. Additional information

8.1. MANAGEMENT COMMENTS ON THE FEASIBILITY OF PREVIOUSLY PUBLISHED FORECASTS FOR THE YEAR

The Group did not publish any forecasts of results for the year 2016.

8.2. EVENTS AFTER THE BALANCE SHEET DATE

Detailed information on post- balance sheet events is provided in note 33 to the condensed interim consolidated financial statements for the 9 months ending 30 September 2016.

8.3. LITIGATION PENDING BEFORE THE COURT, THE APPROPRIATE ARBITRATION BODY OR THE PUBLIC ADMINISTRATION BODY

Due to the specific nature of its operations, mainly operating internet portals, the Group is exposed to lawsuits in cases related to the protection of personal rights. As of 30 September 2016, a several dozen such cases were in progress. The Group recorded a provision for pending litigation based on the actual status of cases and cost estimates prepared by the legal department conducting the cases. The provisions were recorded in an amount of claims and court fees the adjudgement of which is probable in the Group's opinion.

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8.4. INFORMATION ON TRANSACTIONS WITH RELATED ENTITIES

All transactions with related entities are concluded on an arm's length basis. Detailed information on transactions with related entities is presented in note 31 of the condensed interim consolidated financial statements for the period of 9 months ending 30 September 2016.

8.5. INFORMATION ON GUARANTEES AND WARRANTIES GRANTED IN RESPECT OF LOANS AND LOANS GRANTED

Guarantees granted to non-Group entities

In the period under analysis none of the Group's companies granted any warranties in respect of loans or advances or guarantees – in aggregate to one company or an entity related to that company – the total value of which would constitute at least 10% of the Wirtualna Polska Holding Group's equity.

Inter-company guarantees

The companies: Wirtualna Polska Holding SA, WP Shopping Sp. z o.o., Business Ad Network Sp. z o.o., WP1 Sp. z o.o., Money.pl Sp. z o.o., Blomedia Sp. z o.o., Enovatis SA and Nocowanie.pl Sp. z o.o. are guarantors of the loan agreement concluded by and between Grupa Wirtualna Polska SA and mBank and ING Bank Śląski. The Management Board assumes that all companies that are currently guarantors of the loan agreement will remain as such until the end of the credit agreement. The total guarantee amount corresponds to the current balance of the Grupa Wirtualna Polska SA 's debt of the credit agreement.

Loans granted

As of 30 September 2016 Wirtualna Polska Holding SA and Grupa Wirtualna Polska SA have granted loans to other Group members in order to finance their acquisitions and current operations. The parent company does not have any loans granted by other Group's entities.

8.6. INFORMATION ON AGREEMENTS ON LOANS AND ADVANCES RAISED AND TERMINATED DURING THE YEAR

Loans granted by financial institutions

In accordance with the financial model adopted by the Capital Group the only company which enters loan agreement with external institutions is Grupa Wirtualna Polska SA. However, the Parent Company and other subsidiaries are guarantors of this loan.

Loans granted by non-controlling interest

On 6 October 2015, non-controlling shareholders granted the loan to Domodi of PLN 4,000 thousand for the purchase of shares in Allani Sp. z o.o. The loan bears an interest of 3M WIBOR plus the margin specified in the agreement. The loan may be repaid at any time but no later than 31 December 2017. As of 30 September 2016 the outstanding amount of the loan was PLN 1,000 thousand.

Inter-company loans

As of 30 September 2016 Wirtualna Polska Holding SA and Grupa Wirtualna Polska SA have granted loans to other Group members in order to finance their acquisitions and current operations. The parent Company does not have any loans granted by other Group's entities.



8.7. OTHER INFORMATION WHICH IN GROUPS OPINION IS MATERIAL TO THE ASSESSMENT OF THE GROUP'S HUMAN RESOURCES, ASSETS AND FINANCIAL POSITION, ITS RESULTS AND CHANGES AND INFORMATION WHICH ARE MATERIAL TO THE ASSESSMENT OF THE GROUP'S ABILITY TO DISCHARGE ITS LIABILITIES

Apart from the events described in this document and in the condensed interim consolidated financial statements, no other events occurred which would be material to the assessment of the Group's ability to discharge its liabilities.

In the opinion of the Management Board of Wirtualna Polska Holding SA the presented information exhaustively describes the human resources, asset and financial position of the Group. No other events took place which have not been disclosed by the Company and which could be considered material to the assessment of its respective position.

Jacek Świderski, President of the Management Board

Michał Brański, Management Board Member

Krzysztof Sierota, Management Board Member

Elżbieta Bujniewicz-Belka, Management Board Member

Warsaw, 8 November 2016



CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

as of 30 September 2016 and for the period of 3 and 9 months ending 30 September 2016



INTERIM CONSOLIDATED INCOME STATEMENT AND OTHER COMPREHENSIVE INCOME

in PLN'000	Note	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Sales	10	292 189	223 520	102 972	78 246
Amortization and depreciation		(30 790)	(22 010)	(10 834)	(7 525)
Materials and energy used		(4 118)	(3 683)	(1 407)	(1 182)
Costs related to public offering, acquisitions of subsidiaries and restructuring, including:	10	(5 074)	(8 576)	(669)	(1 139)
External services	10	(863)	(5 787)	(267)	(556)
Salary and employee benefit expense	10	(3 527)	(1 159)	(288)	(192)
Other operating expenses	10	(684)	(1 630)	(114)	(390)
Costs of the employee option scheme	22	(1 563)	(1 045)	(202)	(349)
Other external services		(103 454)	(72 362)	(41 680)	(28 691)
Other salary and employee benefit expenses		(88 562)	(71 232)	(29 468)	(24 070)
Other operating expenses	12	(5 470)	(4 119)	(1 751)	(1 433)
Other operating income/gains	11	1 189	666	561	81
Gain/loss on disposal of other financial assets		(324)	(150)	(324)	-
Operating profit		54 023	41 009	17 198	13 938
Finance income	13	331	678	(26)	329
Finance costs	14	(12 839)	(17 615)	(4 414)	(3 645)
Revaluation of commitments to purchase non- controlling interests		(1 261)	(11 546)	-	(11 546)
Profit before tax		40 254	12 526	12 758	(924)
Income tax	15	(9 529)	(6 191)	(3 027)	(2 341)
Net profit		30 725	6 335	9731	(3 265)
Other comprehensive income/(losses)	23	(70)	(2 219)	364	(2 516)
Comprehensive income		30 655	4 116	10 095	(5 781)
Net profit attributable to:					
Equity holders of the Parent Company		30 401	5 410	9 060	(3 717)
Non-controlling interests		324	925	671	452
Comprehensive income attributable to:					
Equity holders of the Parent Company		30 331	3 191	9 424	(6 233)
Non-controlling interests		324	925	671	452
Net profit attributable to equity holders of the Parent Company per share (in PLN)					
Basic	16	1,08	0,20		
Diluted	16	1,06	0,20		



INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

in PLN'000	Note	As of 30 September 2016	As of 31 December 2015
Non-current assets			
Property, plant and equipment	18	54 767	51 607
Goodwill	19	243 449	217 257
Trademarks	18	159 125	156 398
Homepage and WP mail	18	135 550	140 413
Other intangible assets	18	93 658	70 839
Deferred tax assets	15	1 816	1 681
		688 365	638 195
Current assets			
Trade and other receivables	17	66 828	62 723
Cash and cash equivalents		52 706	48 961
		119 534	111 684
TOTAL ASSETS		807 899	749 879
Equity			
Equity attributable to equity holders of the Parent Company			
Share capital	21	1 413	1 413
Supplementary capital		310 453	310 453
Revaluation reserve	23	(1 914)	(1 844)
Other reserves		(33 791)	(28 506)
Retained earnings		90 788	60 387
5		366 949	341 903
Non-controlling interests		16 702	15 676
····· ································		383 651	357 579
Long-term liabilities			
Loans and leases	24	185 180	192 682
Other long-term liabilities	27	100 825	75 666
Deferred tax liability	15	33 267	23 884
Deferred income		991	1 194
		320 263	293 426
Short-term liabilities			
Loans and leases	24	36 199	38 399
Trade and other payables	27	62 855	54 668
Provisions for employee benefits	26	3 160	2 891
Other provisions	26	1 193	1 661
Current income tax liabilities		578	1 255
		103 985	98 874
TOTAL EQUITY AND LIABILITIES		807 899	749 879



INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Equity attributable to equity holders of the Parent Company						Company			
in PLN'000	Note	Share capital	Supplementary capital	Revaluation reserve	Other reserves	Retained earnings	Total	Non-controlling interests	Equity
Equity as of 1 January 2016		1 413	310 453	(1 844)	(28 506)	60 387	341 903	15 676	357 579
Net profit/ (loss)	-	-	-	-	-	30 401	30 401	324	30 725
Other comprehensive income	23	-	-	(70)	-	-	(70)	-	(70)
Total comprehensive income		-	-	(70)	-	30 401	30 33 1	324	30 655
Option scheme	22	-	-	-	6 286	-	6 286	-	6 286
Recognition of option-related commitment to purchase non-controlling interests					(11 571)		(11 571)		(11 571)
Payment of dividend		-	-	-	-	-	-	(1 019)	(1 019)
Acquisition of a subsidiary	20	-	-	-	-	-	-	1 721	1 721
Equity as of 30 September 2016	_	1 413	310 453	(1 914)	(33 791)	90 788	366 949	16 702	383 651

Equity attributable to equity holders of the Parent Company								
in PLN'000 Note	Share capital	Supplementary capital	Revaluation reserve	Other reserves	Retained earnings	Total	Non-controlling interests	Equity
Equity as of 1 January 2015	1 231	206 664	-	(29 899)	56 055	234 051	11 544	245 595
Net profit/ (loss)	-	-	-	-	4 332	4 332	1 354	5 686
Other comprehensive income	-	-	(1 844)	-	-	(1 844)	-	(1 844)
Total comprehensive income	-	-	(1 844)	-	4 332	2 488	1 354	3 842
Share capital increase from initial public offering	167	106 705	-	-	-	106 872	-	106 872
Option scheme	15	2 001	-	1 393	-	3 409	-	3 409
Costs of public offering recognized in the supplementary capital	-	(4 917)	-	-	-	(4 917)	-	(4 917)
Payment of dividend	-	-	-	-	-	-	(659)	(659)
Acquisition of a subsidiary	-	-	-	-	-	-	3 437	3 437
Equity as of 31 December 2015	1 413	310 453	(1 844)	(28 506)	60 387	341 903	15 676	357 579

Financial report of Wirtualna Polska Holding SA Capital Group for the period of 3 and 9 months ending 30 September 2016 TRANSLATION ONLY

MP Holding SA

	Equity attributable to equity holders of the Parent Company						Non-controlling	
in PLN'000 Note	Share capital	Supplementary capital	Revaluation reserve	Other reserves	Retained earnings	Total	interests	Equity
Equity as of 1 January 2015	1 231	206 664	-	(29 899)	56 055	234 051	11 544	245 595
Net profit/ (loss)	-	-	-	-	5 410	5 410	925	6 335
Other comprehensive income	-	-	(2 219)	-	-	(2 219)	-	(2 219)
Total comprehensive income	-	-	(2 219)	-	5 410	3 191	925	4 1 1 6
Share capital increase from initial public offering	167	106 705	-	-	-	106 872	-	106 872
Option scheme	15	2 001	-	1 045	-	3 061	-	3 061
Costs of public offering recognized in the supplementary capital	-	(4 917)	-	-	-	(4 917)	-	(4 917)
Payment of dividend	-	-	-	-	-	-	(659)	(659)
Equity as of 30 September 2015	1 413	310 453	(2 219)	(28 854)	61 465	342 258	11810	354 068



INTERIM CONSOLIDATED CASH FLOW STATEMENT

in PLN'000	Note	Nine months ending 30 September 2016	Nine months ending 30 September 2015
Cash flows from operating activities			
Profit before tax		40 254	12 526
Adjustments for:		50 140	53 271
Amortization and depreciation		30 790	22 010
Losses on the sale /liquidation/revaluation of property, plant and equipment and other intangible assets		384	305
Finance income and costs		12 839	17 615
Gain/loss on disposal of other financial assets		324	150
Revaluation of contingent liabilities arising from business combinations		3 036	659
Revaluation of commitments to purchase non-controlling interests		1 261	11 546
Costs of the employee option scheme		1 563	1 045
Other adjustments		(57)	(59)
Changes in working capital		(4 139)	(10 762)
Change in trade and other receivables	32	(3 070)	(856)
Change in trade and other payables	32	(982)	(4 410)
Change in provisions	32	(87)	(579)
IPO cost recognized in supplementary capital (aggio)		-	(4 917)
Income tax paid		(4 306)	(1 322)
Income tax refunded		36	3 907
Net cash flows from operating activities		81 985	57 620
Cash flows from investing activities			
Sale of non-current assets		93	8
Purchase of intangible assets and property, plant and equipment		(24 079)	(24 601)
Repayment of contingent liabilities arising from business combinations		(3 121)	-
Acquisition of subsidiary (less cash acquired)	32	(35 890)	(32 614)
Net cash flows from investing activities		(62 997)	(57 207)
Net cash flows from financing activities			
Payments due to share capital increase		4 723	108 888
Loans received		12 000	219 500
Repayment of finance leases		(316)	(605)
Repayment of bank commissions		(1 515)	(5 674)
Interest paid		(7 141)	(11 860)
Repayment of IRS derivative		-	(5 995)
Repayment of loans received		(21 975)	(252 605)
Dividends to non-controlling shareholders		(1 019)	(659)
Net cash flows from financing activities		(15 243)	50 990
Total net cash flows		3 745	51 403
Cash and cash equivalents at the beginning of the period		48 961	31 148
Cash and cash equivalents at the end of the period		52 706	82 551



Notes to the consolidated financial statements

1. GENERAL INFORMATION

The Wirtualna Polska Holding SA Capital Group ("the Group", "the Capital Group", "Wirtualna Polska Holding Group") is composed of Wirtualna Polska Holding SA ("the Company", "the Parent Company", "Wirtualna Polska Holding") and its subsidiaries.

As of 30 September 2016 Wirtualna Polska Holding Capital Group composed of the Parent Company and 16 consolidated subsidiaries.

Wirtualna Polska Holding and the remaining Capital Group's companies were formed for an indefinite period. The Group's core operations comprise sale of advertising services on the Internet and operating Internet portals such as WP.pl, o2.pl, Pudelek.pl, Domodi.pl, Money.pl, Kafeteria.pl, Biztok.pl, abcZdrowie.pl, wakacje.pl, nocowanie.pl as well as providing electronic services (WP e-mail, o2 e-mail).

The Parent Company was registered in Poland and its seat is in Warsaw at Jutrzenki 137A.

2. BASIS OF PREPARATION OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

These condensed interim financial statements have been prepared on the assumption that the Group will continue as a going concern, in accordance with IAS 34 "Interim Financial Reporting" ("IAS 34"). The accounting polices used in the preparation of the condensed interim consolidated financial statements for the period of nine months ending 30 September 2016 are consistent with those used in the consolidated financial statements for the year ending 31 December 2015.

The financial statements for the year ending 31 December 2015 have been prepared in accordance with IFRS standards which are binding in the European Union in the financial year ending 31 December 2015.

Consolidated statement of financial positions as of 30 September 2016, consolidated income statement and other comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity for nine months ending 30 September 2016 was not audited. Consolidated financial statements as of 31 December 2015 and for twelve months ending 31 December 2015 were audited by independent certified auditor, who issued an unqualified opinion.

These condensed interim consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements for the year 2015.

3. APPROVAL FOR PUBLICATION OF CONSOLIDATED FINANCIAL STATEMENTS

These condensed interim consolidated financial statements have been approved for publication by the Management Board of Wirtualna Polska Holding SA on 8 November 2016.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of consolidated financial statements in accordance with IFRS EU requires making the judgments, estimates and assumptions which affects the reported values of assets and liabilities and revenues and expenses in the period. Estimates and judgments are subject to a constant verification and are based on previous experience and other factors, including expectations on future events which seem reasonable in this situation.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equate to the actual results.

The main accounting estimates and assumptions made in these condensed interim consolidated financial statements were the same as in financial statements for the year ending 31 December 2015.

The main assumptions relating to the future and other key sources of uncertainty as of the balance sheet date, involving a significant risk of material adjustments to the carrying values of assets and liabilities in the following financial year, are discussed below.



4.1. Deferred tax asset

a) Deferred tax asset on contributing the business

In 2011, the Parent Company contributed its business with a fair value of PLN 311,000 thousand to the subsidiary Grupa Wirtualna Polska SA (formerly o2 Sp. z o.o.). As a result of this transaction, a temporary difference arose in the consolidated financial statements between the tax and carrying value of the contributed business's assets of PLN 265,195 thousand. A deferred tax asset was recorded on this difference which as of 30 September 2016 amounted to PLN 22,517 thousand (PLN 26,675 thousand as of 31 December 2015). At the same time, the Group records a deferred tax asset on the tax loss of PLN 2,602 thousand and PLN 9,257 thousand respectively as of 30 September 2016 and 31 December 2015. The tax loss mainly results from tax amortisation of the contributed assets referred to above.

The Group recognises a deferred tax asset based on the assumption that a tax profit will be generated in the future enabling its utilisation. In 2011, a deferred tax asset was recorded based on financial forecasts and available and considered tax planning possibilities. A similar analysis was conducted in the following years. The Parent Company's Management Board has prepared financial projections until 2023, which confirm that sufficiently high taxable income will be generated in the future to enable utilisation of the asset. The financial model has been developed based on general market forecasts and the Management Board's expectations. Deterioration of tax results in the future might result in the assumption becoming unjustified.

b) The asset related to transferring the business unit of WP SA

On 1 September 2014, a demerger of WP Shopping Sp. z o.o. (former Wirtualna Polska SA) was carried out. The demerger was carried out by transferring a business unit of WP Shopping Sp. z o.o. (former Wirtualna Polska SA) to Grupa Wirtualna Polska SA (the so-called spin-off). As a result of the demerger, the Editorial and Advertising Division was transferred to Grupa Wirtualna Polska SA and the operations of the e-Commerce Centre are continued at WP Shopping Sp. z o.o. (former Wirtualna Polska SA). Moreover, all assets and liabilities which were not clearly designated as remaining with WP Shopping Sp. z o.o. (former Wirtualna Polska SA), shall go Grupa Wirtualna Polska SA.

As a result of the merger, the majority of WP Shopping Sp. z o.o.'s (former Wirtualna Polska SA) assets and liabilities were transferred to Grupa Wirtualna Polska SA The transaction did not result in changing the tax value of the investment in this subsidiary, due to which a deductible temporary difference arose on the investment of PLN 71,402 thousand. Due to the fact that Grupa Wirtualna Polska SA does not plan to sell its shares in the foreseeable future, pursuant to IAS 12.44, no deferred tax asset was recorded on this temporary difference.

c) The asset related to transferring the business unit of Money.pl sp. z o.o.

On 31 December 2015, a demerger of Money.pl sp. z o.o. was carried out. The demerger was carried out by transferring a business unit of Money.pl sp. z o.o. to Grupa Wirtualna Polska SA (the so-called spin-off). As a result of the demerger, the Editorial and Advertising Division was transferred to Grupa Wirtualna Polska SA and the operations of the e-Commerce Centre are continued at Money.pl sp. z o.o.

As a result of the merger, the part of Money.pl sp. z o.o.'s assets and liabilities were transferred to Grupa Wirtualna Polska SA. The transaction did not result in changing the tax value of the investment in this subsidiary, due to which a deductible temporary difference arose on the investment of PLN 5,498 thousand. Due to the fact that Grupa Wirtualna Polska SA does not plan to sell its shares in the foreseeable future, pursuant to IAS 12.44, no deferred tax asset was recorded on this temporary difference.

4.2. Amortisation and depreciation rates

The depreciation and amortisation rates are established based on the expected useful lives of property, plant and equipment and intangible assets. The Group performs annual verifications of the adopted useful lives based on the current estimates. In particular, with reference to the WP.pl trademark, the Group estimated that the useful life of the trademark is indefinite. The factors considered by the Group when assessing the useful life of the "WP.pl" trademark are as follows:

- the expected usage of the brand and whether the brand could be managed efficiently,
- technical, technological, commercial or other types of obsolescence,
- stability of the sector in which the brand is used and changes in demand on the market of selling advertisements in the Internet,



- expected actions taken by competitors or potential competitors on the market of selling advertisements in the Internet,
- the level of subsequent expenditure required to obtain the expected future economic benefits from the trademark,
- whether the useful life of the brand is dependent on the useful lives of other assets.

Having considered the above factors the Group concluded that there is no foreseeable limit to the period over which the "WP.pl" trademark is expected to generate net cash flow for the Group, therefore, the useful life of the "WP.pl" trademark was assessed as indefinite.

In each reporting period the Group reviews whether events and circumstances continue to support the indefinite useful life assessment of the "WP.pl" trademark. If the review results in a change in the useful life assessment from indefinite to definite this change is accounted for as a change in the accounting estimate.

4.3. Approach to barter transactions

In the course of its operations the Group sells advertising services via barter transactions. The Group recognises revenues and expenses on barter transactions when the exchanged advertising services are provided in various media or advertising services are exchanged for content provided on website pages, and when the fair value of the services provided can be established.

4.4. Litigation

Due to the nature of its operations, mainly running Internet portals, the Group is sued in cases related to personality right protection. As of 30 September 2016, a several dozen such cases were in progress. The Group recorded a provision for pending litigation based on the actual status of cases and cost estimates prepared by the Legal Department conducting the cases. The provisions were recorded in the amount of claims and court fees the adjudgement of which is probable in the Group's opinion.

4.5. Valuation of option-related commitment to purchase non-controlling interests

Commitments in respect of put options for non-controlling interests are subsequently measured at the amount being the best present estimate of the discounted purchase price (the commitments are presented as other liabilities; see note 27).

As of the date of preparing this report the Group has option-related commitment to purchase non-controlling interests in two entities: Domodi Sp. z o.o. and Nocowanie.pl Sp. z o.o.

Domodi Sp. z o.o

The basic assumptions being the basis for the options' valuation are as follows: EBITDA, which constitutes the options exercise price, revenues and the discount rate. A change in the forecasted growth dynamics of revenues by 1 p.p. per annum in the years 2016–2019 increases the value of liabilities by 4.1%. A change in the forecasted EBITDA margin by 1 p.p. per annum in the years 2016–2019 increases the value of the liabilities by 3.7%. An increase in the discount rate of 1 p.p. decreases the liability by 3.1%.

The commitment was initially estimated at PLN 31,853 thousand. As of 30 September 2016 the value of these commitments amounted to PLN 66,316 thousand and as of 31 December 2015 amounted to PLN 62,762 thousand. Details concerning changes of value of these commitments during 2015 are described in note 31 of the consolidated financial statements for the year 2015.

Nocowanie.pl Sp. z o.o.

The basic assumptions being the basis for the options' valuation are as follows: EBITDA and its average annual growth rate, which are the basis for the calculation of the option exercise price and discount rate. An increase of the forecasted growth dynamics of revenues by 1 p.p. per annum in the years 2017–2019 increases the value of liabilities by 2.21%. An increase in the forecasted EBITDA margin by 1 p.p. per annum in the years 2017-2019 increases the value of increases the value of the liabilities by 2.02%. An increase in the discount rate of 1 p.p. decreases the liability by 3.1%.

The commitment was initially estimated at PLN 11,571 thousand. As of 30 September 2016 the value of these commitments amounted to PLN 11,761 thousand.



Any changes in the value of these liabilities, resulting from discount settlement after the initial recognition, are presented in profit or loss as finance income/costs. While changes in the value resulting from update of forecasted results being the basis of estimation of future liability are recognised as "Revaluation of commitments to purchase non-controlling interests".

4.6. Determining the value of trademarks and other intangible assets related to acquisitions

As part of the settlement of the acquired subsidiaries, the Group made significant estimates as to the valuation of intangible assets such as trademarks, client relationships, home page and WP e-mail. The estimates were based on revenues and costs to be generated by the acquired subsidiaries, as anticipated by the Group. In the case of trademarks, the Royalty Relief Method was adopted. The method focuses on determining the hypothetical royalties that would be charged to the Company for using the trademark had the Company not been its owner.

4.7. Impairment tests

Goodwill and intangible assets were subject to an impairment test as of 31 December 2015. Details of the test are discussed in Note 16 to the Group's consolidated financial statements for the year 2015. As of 30 September 2016 no impairment triggers were identified by the Group.

4.8. The existence of control over subsidiaries – Domodi Sp. z o.o.

On 12 September 2014, the Group acquired 51% of shares in Domodi Sp. z o.o.

The Group established that it had acquired control of Domodi Sp. z o.o. based on the following premises:

- All important decisions concerning significant activities of Domodi Sp. z o.o. are made by establishing and approving the budget (including subsequent amendments). The remaining decisions are protective in nature and not significant in the course of the normal operating activities;
- 51% of the voting rights at the Shareholders' Meeting held by the Group and two out of three Supervisory Board members do not allow the Group to establish, approve and amend the budget on its own. However, the Group has the option to purchase the remaining 49% of shares in Domodi Sp. z o.o. in the event of the remaining shareholders not agreeing to establish, approve or amend the budget. The call option held by the Group constitutes significant potential voting rights in accordance with IFRS 10 because the Group will obtain benefits on exercising the option; the option's exercise price is not a barrier to its being exercised; the option can be exercised shortly after reaching an impasse.

Bearing in mind the above, the Group concluded that the significant potential voting rights give the Group control over Domodi Sp. z o.o.

4.9. Allowances for trade receivables

The Group verifies the recoverability of trade receivables and based on that estimates the amount of write-downs.

4.10. Estimate of annual rebates liabilities

As a part of cooperation with media houses, the Group grant annual rebates. These rebates are granted to media houses individually or in groups based on turnover value or percentage achieved. During the year the Group estimates annual rebates liabilities based on current turnover forecast and recognises them as a reduction of revenues for the period. The final amounts of rebates are known after the end of the financial year and may differ from the estimates adopted during the period.

4.11. Estimate of liabilities due to contingent consideration related to business combinations

Agreements concluded by the Group within the acquisition activities often provide additional contingent consideration for sold shares or ventures. Additional consideration is usually dependent on financial or operating results of entities acquired. The final value of the contingent consideration is known after the end of the conditional period and may differ from the estimates at the moment of acquisition.

Changes in the fair value of contingent consideration as a result of additional information that the acquirer obtained after the date of acquisition about facts and circumstances that existed at the acquisition date are recognised as the purchase price adjustment. Changes in valuation due to differences in financial or operating



results from the level assumed at initial recognition are presented in the income statement and other comprehensive income.

The Group analyses the conditions necessary for the payment of additional consideration at each time based on requirements of IFRS 3 and includes in purchase price this part of contingent consideration which is not the consideration other than due to transfer of rights to shares.

5. INFORMATION ON SEASONALITY IN GROUP'S OPERATIONS

Advertising revenues are subject to seasonality - revenues in the first and third quarters are lower than in the second and fourth quarters of the year, except for revenues generated by Enovatis SA and Nocowanie.pl Sp. z o.o., which operate in tourism sector and their revenues reach the highest levels in the third quarter of the year. Other Group's revenues do not show seasonality.

6. INFORMATION ON SEGMENT REPORTING

Starting from 2016, after obtaining the final decision of the National Broadcasting Council and launch of works on the television programme in Multiplex 8, the Management Board has re-segmented its activities and divided them into two segments i.e. Online segment and TV segment. Although based on the data for the first nine months of 2016, the TV segment did not meet the criteria of IFRS 8 for its separate disclosure, however due to the significant difference in its nature and perspective relevance, the Management Board decided to present the information about the individual segments starting from 2016.

Nine months ending 30 September 2016	Online Segment	TV Segment	Eliminations and consolidation adjustments	Total
Sales to third parties	292 189	-	-	292 189
Sales between segments	245	-	(245)	-
Total sales	292 434	-	(245)	292 189
including cash sales	266 703	-	(245)	266 458
EBITDA (unaudited)	85 873	(1 060)	-	84 813
Operating profit/ (loss)	55 996	(1 973)	-	54 023
Assets of the segment	793 606	14 293	-	807 899

Nine months ending 30 September 2015	Online Segment	TV Segment	Eliminations and consolidation adjustments	Total
Sales to third parties	223 520	-	-	223 520
Sales between segments	-	-	-	-
Total sales	223 520	-	-	223 520
including cash sales	196 617	-	-	196 617
EBITDA (unaudited)	63 020	(1)	-	63 019
Operating profit/ (loss)	41 010	(1)	-	41 009
Assets of the segment	671 879	4	-	671 883

The Group's operating segments are presented consistently with the internal reporting submitted to the Parent Company's Management Board, which is the main body responsible for making operational decisions.

7. THE GROUP STRUCTURE

As of 30 September 2016 the Capital Group represented: the parent company Wirtualna Polska Holding SA and 16 subsidiaries. Condensed interim consolidated financial statements of the Group comprise the Company and the subsidiaries mentioned in the following table.

Financial report of Wirtualna Polska Holding SA Capital Group for the period of 3 and 9 months ending 30 September 2016 TRANSLATION ONLY



			% of shares held				
No.	Name of subsidiary	Registered office	30 September 2016	31 December 2015	30 September 2015		
1	Grupa Wirtualna Polska S.A.	Poland, Warsaw	100%	100%	100%		
2	WP Shopping Sp. z o.o. (formerly Wirtualna Polska S.A.)	Poland, Warsaw	100%	100%	100%		
3	http Sp. z o.o.	Poland, Warsaw	100%	100%	100%		
4	Free4Fresh Sp. z o.o.	Poland, Warsaw	-	-	100%		
5	Money.pl Sp. z o.o.	Poland, Wrocław	100%	100%	100%		
6	Business Ad Network Sp. z o.o.	Poland, Wrocław	100%	100%	100%		
7	Businessclick Sp. z o.o.	Poland, Wrocław	100%	100%	100%		
8	Favore Sp. z o.o.	Poland, Wrocław	-	100%	100%		
9	Legalsupport Sp. z o.o.	Poland, Kraków	-	100%	100%		
10	Brand New Media Sp. z o.o.	Poland, Wrocław	100%	100%	100%		
11	dobreprogramy Sp. z o.o.	Poland, Wrocław	51%	51%	51%		
12	Domodi Sp. z o.o.	Poland, Wrocław	51%	51%	51%		
13	WP1 Sp. z o.o.	Poland, Warsaw	100%	100%	100%		
14	Finansowysupermarket Sp. z o.o.	Poland, Warsaw	100%	100%	100%		
15	Web Broker Sp. z o.o.	Poland, Warsaw	-	100%	100%		
16	NextWeb Media Sp. z o.o.	Poland, Warsaw	-	-	100%		
17	Blomedia.pl Sp. z o.o.	Poland, Warsaw	100%	100%	100%		
18	Allani Sp. z o.o.	Poland, Warsaw	51%	51%	-		
19	Enovatis S.A.	Poland, Gdańsk	100%	100%	-		
20	TotalMoney.pl Sp. z o.o.	Poland, Warsaw	100%	-	-		
21	Nocowanie.pl Sp. z o.o.	Poland, Lublin	75%	-	-		

Most of the Group's companies are focused on selling advertisements in the Internet, except for http Sp. z o.o., which conducts publishing operations (Internet portals) and sell its services within the Group. In addition, the different activities are also conducted by Enovatis SA and Nocowanie.pl Sp. z o.o. which operate in online tourism sector.

On 16 March 2016 Grupa Wirtualna Polska SA signed share purchase agreement for 200 shares in TotalMoney.pl Sp. z o.o with its registered office in Warsaw with a nominal value of PLN 1,600 each and the total nominal value of PLN 320,000 which represents 100% of share capital in TotalMoney.pl Sp. z o.o and represents 100% of votes at the general meeting of shareholders of acquired company.

On 7 March 2016 Grupa Wirtualna Polska SA signed preliminary conditional purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o with its registered office in Lublin. On 7 June 2016 the sale agreement for 75% of shares in Nocowanie.pl Sp. z o.o was concluded as the condition precedent specified in the preliminary agreement fulfilled. The purchase price amounted to PLN 21,957 thousand, out of which PLN 12 million was financed from CAPEX tranche of loan facility granted to the Group and the remaining part from Group's own resources.

Additionally, after the end of 2018, the Group will be entitled to purchase and the minority shareholder entitled to sell the half of minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2018 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2018 in relation to the EBITDA for the year 2015.

After the end of 2019 the Group will be entitled to purchase and the minority shareholder entitled to sell the remaining minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2019 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2019 in relation to the EBITDA for the year 2015. On initial recognition the liability was estimated at PLN 11,591 thousand. As of 30 September 2016 the liability amounted to PLN 11,761 thousand.

On 1 July 2016, companies Finansowysupermarket.pl Sp. z o.o. and Web Broker Sp. z o.o. merged pursuant to article 492 section 1 item 1 of the Polish Commercial Companies Code, by transferring all assets of Web Broker Sp. z o.o. to Finansowysupermarket.pl Sp. z o.o.

On 30 September 2016, companies WP Shopping Sp. z o.o. and Favore Sp. z o.o. merged pursuant to article 492 section 1 item 1 of the Polish Commercial Companies Code, by transferring all assets of Favore Sp. z o.o. to



WP Shopping Sp. z o.o. As a result of the merger, the part of shares in WP Shopping Sp. z o.o. corresponding to 9.57% of the votes on the general meeting was transferred to Money.pl Sp. z o.o as the previous owner of Favore Sp. z o.o.

On 21 July 2016, Money.pl Sp. z o.o. sold 100% of its stake in Legalsupport Sp. z o.o. This transaction had no material impact on the operations of the Group as a whole.

There were no other changes to the Group's structure other than those mentioned above.

8. EVENTS WITH SIGNIFICANT IMPACT ON BUSINESS AND FINANCIAL RESULTS OF THE GROUP IN THE FIRST NINE MONTHS OF 2016

In the period under analysis the following significant factors had an impact on the Group's financial and operating results:

- material acquisitions made by the Group in the previous periods;
- increased effectiveness resulting from the use of the Group's data resources and big data tools;
- costs of funding related to the acquisition of Wirtualna Polska SA and further acquisitions.

Material acquisitions made by the Group in the previous periods

In the years 2014-2016 the Group acquired other entities operating on the internet advertising and ecommerce markets, including generating leads on the e-commerce market. In 2015 the Group acquired shares in companies: NextWeb Media sp. z o.o., Blomedia Sp. z o.o., Finansowysupermarket.pl Sp. z o.o., Web Broker Sp. z o.o., Allani Sp. z o.o. and Enovatis SA. In 2016, the Group's purchased Totalmoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o. The acquisitions mentioned above had a significant impact on the increase in revenues and EBITDA compared with the same period of the prior year.

Borrowings related to the acquisition of Wirtualna Polska SA and further acquisitions

The Group's acquisition activities are supported by external financing.

The Group's debt results among others from financing with the help of bank loan the part of the purchase price (PLN 175 million) of shares in Wirtualna Polska SA (currently WP Shopping Sp. z o.o.), purchase price for the shares in Money.pl Sp. z o.o. (PLN 47 million), the part of the purchase price for the shares in Enovatis SA (PLN 50 million) and the part of the purchase price for the shares in Nocowanie.pl Sp. z o.o. (PLN 12 million).

The new loan bears an interest rate of 3M WIBOR plus the margin specified in the agreement.

Additionally, on 28 April 2015 Grupa Wirtualna Polska SA concluded an interest swap agreement with mBank and ING Bank Śląski swapping the variable interest rate on the new loan to a fixed interest rate. As of the balance sheet date, jointly, these contracts hedge interest rates for the equivalent of PLN 32.8 million of the A tranche of the loan and PLN 77.2 million of the B tranche of the loan. These financial instruments are treated as hedge accounting and were recognised in the financial statements of the Group as cash flow hedge under IAS 39. Details concerning the valuation and recognition of these instruments are presented in note 23.

As of 30 September 2016 the balance of the Group's liability resulting from loan agreement amounted to PLN 219.4 million.

During the nine months of 2016 the Group's interest and commissions expenses, the bulk of which resulted from interest on the bank loan, amounted to PLN 8,230 thousand. The amount of these costs in consecutive periods, to the extent not hedged with interest rate swaps, will depend on WIBOR 3M which was 1.71% as of 30 September 2016.

Apart from the factors referred to above during the period of nine months ending 30 September 2016 there were no extraordinary factors or events which would have a significant impact on the financial results achieved.



9. SIGNIFICANT EVENTS WHICH TOOK PLACE IN THE PERIOD OF NINE MONTHS OF 2016

The purchase of shares in TotalMoney.pl Sp. z o.o.

On 16 March 2016 Grupa Wirtualna Polska SA signed share purchase agreement for 200 shares in TotalMoney.pl Sp. z o.o with its registered office in Warsaw with a nominal value of PLN 1,600 each and the total nominal value of PLN 320,000, representing 100% of share capital inTotalMoney.pl Sp. z o.o and 100% of votes at the general shareholders meeting.

The detailed information about the consideration paid and the fair value of the acquired assets and liabilities as of the date of the acquisition is presented in note 20 to the financial statement.

The purchase of shares in Nocowanie.pl Sp. z o.o.

On 7 March 2016 Grupa Wirtualna Polska SA signed preliminary conditional purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o with its registered office in Lublin. On 7 June 2016 the sale agreement for 75% of shares in Nocowanie.pl Sp. z o.o was concluded as the conditions precedent specified in the preliminary agreement were fulfilled.

The detailed information about the consideration paid and the fair value of the acquired assets and liabilities as of the date of the acquisition is presented in note 20 to the financial statement.

Decision of the President of the National Broadcasting Council on granting a broadcasting license for the transmission of a television programme by a subsidiary of Wirtualna Polska Holding SA

On 15 January 2016, the company WP1 sp. z o.o. obtained a decision from the President of the National Broadcasting Council on granting a broadcasting license for the transmission of a television programme in Multiplex 8 under the name "WP1". According to the broadcasting license, the programme will have a universal appeal i.e. it will include different TV types and forms devoted to various issues, including the development of society, economy, culture and societal transformations in the modern world of a rapid technical and technological development.

The broadcasting license is effective from 14 January 2016 to 13 January 2026. The fee for the license amounted to PLN 13,545 thousand and will be paid in 10 annual instalments of PLN 1,355 thousand each.

The conclusion of annex to the loan agreement

On 16 February 2016, an annex to the bank loan agreement dated 24 March 2015 between Grupa Wirtualna Polska S.A, mBank SA and ING was concluded. The annex increases the amount of loan under CAPEX tranche from the original amount of PLN 50,000 thousand to PLN 100,000 thousand (i.e. by PLN 50,000 thousand).

The financial terms for the new CAPEX tranche are not significantly different from financial terms in the current loan agreement.

The extension of the loan amount under the CAPEX tranche, allocated to the acquisition of companies and noncurrent assets is to ensure the Capital Group's flexibility in the implementation of the adopted acquisition strategy.

Accession to the loan agreement by subsidiary of Wirtualna Polska Holding SA

On 15 January 2016, Enovatis SA entered into the loan agreement to refinance indebtedness, finance capital expenditures and acquisitions and overdraft facility concluded on 24 March 2015 by Grupa Wirtualna Polska SA with its registered seat in Warsaw.

At the same time, Enovatis as an additional guarantor committed to establish the following securities for Creditors:

- registered pledges on items and rights;
- financial and registered pledges on bank accounts with power of attorney to those bank accounts;
- declaration on submission to enforcement;
- mutual guarantee for repayment of debt under the loan agreement;



- subordination agreement inter-company receivables from loans with transfer the rights to protection from inter-company loan agreements;
- assignment of receivables from insurance agreements and significant commercial agreements /contracts.

10. SALES

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Sales of services settled in cash	266 458	196 617	94 892	68 613
Sales of services settled in barter	25 731	26 903	8 080	9 633
Total	292 189	223 520	102 972	78 246

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Domestic sales	252 433	185 106	98 533	66 119
Export sales	39 756	38 414	4 439	12 127
European Union	35 339	32 015	3 219	10 275
Outside European Union	4 417	6 399	1 220	1 852
Total	292 189	223 520	102 972	78 246

Due to significant changes in the Group's structure in 2015, the amounts of revenues and costs recognised in the financial statement for the period from 1 January to 30 September 2015 are not fully comparable with the amounts for the corresponding period of the current year. Significant changes in the Group's results are partially due to the acquisitions made by the Group in previous quarters, including the acquisition of Enovatis SA, Allani Sp. z o.o., NextWeb Media Sp. z o.o., Blomedia Sp. z o.o., Finansowysupermarket.pl Sp. z o.o. and Web Broker Sp. z o.o. The effect of acquisitions makes it significantly more difficult to compare the periods and analyse the Group's results. In order to improve the presentation of the changes that took place during the nine months and third quarter of 2016 and 2015, the Management Board decided to additionally present the pro forma financial results for each quarter of the previous year, taking into account the effect of acquisitions. A detailed analysis is presented in Report of the Management Board on the activities of Capital Group in item 3.2. Notes to the pro forma consolidated financial information for the year 2015.

The following table presents the reconciliation of profit before tax to EBITDA and adjusted EBITDA.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Profit before tax	40 254	12 526	12 758	(924)
Finance costs	12 839	17 615	4 4 1 4	3 645
Finance income	(331)	(678)	26	(329)
Revaluation of commitments to purchase non-controlling interests	1 261	11 546	-	11 546
Operating profit	54 023	41 009	17 198	13 938
Amortization and depreciation	30 790	22 010	10 834	7 525
EBITDA	84 813	63 019	28 032	21 463
Adjustments including:				
Restructuring and transaction costs - external services	863	5 787	267	556
Employment restructuring costs	3 527	1 159	288	192
Restructuring and transaction costs -other operating expenses	684	1 630	114	390
Costs of the employee option scheme	1 563	1 045	202	349
Gain/loss on disposal of other financial assets	324	150	324	-
Net result on barter transactions settlement	3 501	1 339	4 746	2 127
Revaluation and liquidation of non-financial assets	131	305	(31)	37
Other	(140)	-	(140)	-
Adjusted EBITDA	95 266	74 434	33 802	25 114



The Group's EBITDA is calculated as operating profit plus depreciation and amortisation, and the Group's adjusted EBITDA is calculated as EBITDA adjusted for one-off events, including: transaction costs related to the public offering and acquisitions, result on barter transactions, income from revaluation of non-operational provisions, revaluation of non-current assets and costs of the management option scheme. EBITDA and adjusted EBITDA are presented because in the Group's opinion they are a useful measure of the results of operations. The EBITDA and adjusted EBITDA ratios are not defined by IFRS and should not be treated as an alternative to the profit/(loss) categories provided for in IFRS as a measure of operating results nor as a measure of cash flow from operating activities based on IFRS. Neither can they be treated as a liquidity ratio.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Profit before tax	40 254	12 526	12 758	(924)
Adjustments including:				
Restructuring and transaction costs - external services	863	5 787	267	556
Employment restructuring costs	3 527	1 159	288	192
Restructuring and transaction costs -other operating expenses	684	1 630	114	390
Costs of the employee option scheme	1 563	1 045	202	349
Gain/loss on disposal of other financial assets	324	150	324	-
Net result on barter transactions settlement	3 501	1 339	4 746	2 127
Revaluation and liquidation of non-financial assets	131	305	(31)	37
Revaluation of commitments to purchase non-controlling interests	1 261	11 546	-	11 546
Finance costs in connection with loan refinancing	-	6 201	-	-
Valuation of hedging instrument IRS	-	341	-	-
Other	(140)	-	(140)	-
Total adjustments	11 714	29 503	5 770	15 197
Adjusted profit before tax	51 968	42 029	18 528	14 273

The adjusted profit before tax of the Group is calculated as profit before tax adjusted for one-off events, comprising: transaction costs related to the public offering and acquisitions, result on settlement of barter transactions, income from revaluation of non-operational provisions, revaluation of non-current assets, costs of the management option scheme and valuation of interest rate hedging instrument as well as costs recognised due to refinancing of the Group's debt. The adjusted profit before tax is not defined by IFRS and should not be treated as an alternative to the profit/(loss) categories provided for in IFRS as a measure of operating results nor as a measure of cash flow from operating activities based on IFRS. Neither can it be treated as a liquidity ratio.

In the Group's Management Board opinion, the result on barter transactions does not form a basis for evaluating the results realised during the period. Due to the equivalence of mutual benefits arising from barter transactions, such transactions are offset over a longer period, although temporarily a positive or a negative result might be recognised. Some barter transactions are executed in different reporting periods but the result on the individual contracts over their entire period is equal to zero.

11. OTHER OPERATING INCOME/GAINS

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Revenues from grants	563	328	143	-
Liabilities expired and forgiven	46	-	1	(5)
Repayment of receivables previously written off	136	80	75	37
Revaluation of provisions	-	-	-	(56)
Other	444	258	342	105
Total	1 189	666	561	81



12. OTHER OPERATING EXPENSES

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Representation and other costs by type	2 791	1 641	765	782
Write-downs of receivables	163	504	6	118
Taxes and charges	1 319	1 113	399	340
Revaluation of provisions	51	111	29	111
Revaluation and liquidation of non-financial assets	372	305	(31)	37
Loss on disposal of non-financial assets	12	-	(12)	-
Other	762	445	651	45
Costs related to public offering, acquisitions of subsidiaries and restructuring	684	1 630	58	390
Total	6 154	5 749	1 865	1 823
including:				
Restructuring related costs	684	1 630	114	390
Other operating expenses	5 470	4 119	1 751	1 433

13. FINANCE INCOME

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Interest income	323	678	99	363
Other	8	-	(125)	(34)
Total	331	678	(26)	329

14. FINANCE COSTS

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Interest and commissions	8 230	8 161	2 819	2 266
Valuation of interest rate swaps	-	341	-	-
Reversal of discount on investment liabilities	3 832	2 432	1 301	1 276
Costs of early loan repayment	-	6 201	-	-
Fees to the Bank Guarantee Fund	723	456	240	152
Other	54	24	54	(49)
Total	12 839	17615	4 4 1 4	3 645

15. CURRENT AND DEFERRED INCOME TAX

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Current income tax	3 005	1 77 1	2 1 3 2	751
For the financial year	2 977	1 551	2 104	769
Adjustments relating to prior years	28	220	28	(18)
Deferred tax	6 524	4 420	895	1 590
Temporary differences arising and reversed	6 524	4 420	895	1 590
Total income tax	9 5 2 9	6 191	3 0 2 7	2 341



The notional amount of corporate income tax on profit before tax of the Group differs as follows from the income tax amount shown in the profit or loss:

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Profit before tax	40 254	12 526	12 758	(924)
Corporate income tax at the statutory rate of 19%	7 648	2 380	2 424	(176)
Tax effects of the following items:				
Revenues and costs non-taxable permanent differences Revaluation of commitments to purchase non-controlling	885	339	264	(349)
interests	240	2 194	-	2 194
The reversal of the discount on commitments to purchase				
non-controlling interest	472	291	178	96
Unrecognized tax assets	197	132	97	104
Other	59	635	36	481
Previous years adjustments	28	220	28	(9)
Total income tax	9 529	6 191	3 027	2 341

Change in deferred tax assets.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
At the beginning of the period	1 681	1 153	1 968	1 473
Charged/credited to the financial result	549	299	168	(21)
Charged/credited to other comprehensive income	16	-	(86)	-
Asset released due to sale of subsidiary	(191)	-	-	-
Adjustment to settlement of business combinations from previous period	(713)	-	(43)	-
Asset recognized on business combination	474	43	-	43
At the end of the period	1 816	1 495	2 007	1 495

Change in deferred tax liabilities.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
At the beginning of the period	23 884	7 410	32 257	7 038
Charged/credited to the financial result	7 073	4 719	1 062	4 719
Provision recognized on business combination	2 310	3 315	(52)	3 315
At the end of the period	33 267	15 444	33 267	15 072

The table below presents titles for deferred tax asset and liability.

in PLN'000	As of 30 September 2016	As of 31 December 2015
Deferred tax assets:		
Change in tax values of assets as a result of internal reorganization of the Group	22 517	26 675
Unutilized tax losses	2 602	9 257
Write-downs of assets	1 239	996
Differences in tax and carrying amounts of liabilities	10 414	6 735
Other differences	326	1 258
Deferred tax assets	37 098	44 921
Deferred tax liability:		
Differences in carrying and tax amounts of property, plant and equipment	67 078	65 980
Other	1 471	1 144
Deferred tax liability	68 549	67 124
Deferred tax asset/liability net	(31 451)	(22 203)



in PLN'000	As of 30 September 2016	As of 31 December 2015
Offsetting of deferred tax liability	(35 282)	(43 240)
Deferred tax assets after offsetting	1 816	1 681
Deferred tax liabilities after offsetting	33 267	23 884

Tax settlements and other regulated areas of activities (for example, customs or foreign currency issues) may be subject to inspections by administrative bodies which are entitled to impose high penalties and sanctions. The lack of reference to established legal regulations in Poland results in ambiguities and inconsistencies in the binding regulations. Frequent differences of opinion as to the legal interpretation of tax regulations, both internally within the state bodies and between the state bodies and enterprises, result in areas of uncertainty and conflict. Due to these factors the tax risk in Poland is considerably higher than that usually existing in countries with more precisely developed tax systems. Tax settlements may be subject to inspections within five years from the end of the year in which tax was paid. As a result of inspections, the Group's tax settlements may be increased by additional tax liabilities. The Group is of the opinion that as of 30 September 2016 there were no premises to record a provision against identifiable and measurable tax risk.

16. EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit for the period attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares in issue during the year. The dilutive items include shares under the option scheme (Note 22).

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015
Net profit attributable to equity holders of the Parent Company	30 401	5 410
Weighted average number of shares shown for the purpose of calculating basic earnings per share (no. of units)	28 252 782	26 691 284
Effect of diluting the number of ordinary shares	483 342	524 201
Weighted average number of ordinary shares shown for the purpose of calculating diluted earnings per share (no. of units)	28 736 124	27 215 485
Basic (in PLN)	1,08	0,20
Diluted (in PLN)	1,06	0,20

17. CHANGES IN ALLOWANCES FOR ASSETS

During the nine months ending 30 September 2016 the Group adjusted the value of allowances for trade receivables by PLN 163 thousand.

In the nine months of 2016 write-downs on intangible assets and property, plant and equipment of PLN 372 thousand were recorded.

18. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

In the period from 1 January 2016 to 30 September 2016 the Group purchased property, plant and equipment of PLN 13.2 million and intangible assets of PLN 27.1 million, of which PLN 13.5 million relate to the value of the broadcasting license for the transmission of a television programme WP1. Additionally, through the acquisition of Totalmoney.pl Sp. o.o. and Nocowanie.pl Sp. z o.o. the Group recognized intangible assets of PLN 14.4 million.

Due to the planned for the fourth quarter of 2016 launch of a new TV channel WP as at the date of this report, the Group has contractual commitments to purchase programme assets of PLN 5,154 thousand in total. These are short-term liabilities.

Apart from the above mentioned, as of 30 September 2016 and as of 31 December 2015 there were no significant commitments to purchase non-current and intangible assets.



19. GOODWILL

The table below presents the allocation of goodwill to the consolidated subsidiaries.

in PLN'000	Cash generating unit	As of 30 September 2016	As of 31 December 2015
Grupa Wirtualna Polska S.A.	Publishing and Advertising activities	92 040	92 040
Capital Group Money.pl Sp. z o.o.	Publishing and Advertising activities	11 550	11 550
Capital Group Money.pl Sp. z o.o.	Financial lead generation	7 808	7 808
NextWeb Media Sp. z o.o. (from 03.06.2015)	Publishing and Advertising activities	19 072	19 072
Finansowy supermarket.pl sp. z o.o.	Financial lead generation	6 148	6 102
dobreprogramy Sp. z o.o.	Dobreprogramy	3 593	3 593
Domodi Sp. z o.o.	Lead Generation fashion/interior	9 349	9 349
Allani Sp. z o.o.	Lead Generation fashion/interior	9 497	9 497
Enovatis SA	Enovatis	58 779	58 246
TotalMoney.pl Sp. z o.o.	Financial lead generation	8 820	-
Nocowanie.pl Sp. z o.o.	Nocowanie	16 793	-
http Sp. z o.o.	Publishing and Advertising activities	180	180
Goodwill (gross)		243 629	217 437
Impairment of goodwill:			
http Sp. z o.o.	Publishing and Advertising activities	(180)	(180)
Goodwill (net)		243 449	217 257

In the case of the acquisitions of Allani, Enovatis, Totalmoney.pl and Nocowanie.pl the goodwill presented

above is based on the provisional settlement of the purchase price as of 30 September 2016.

20. ACQUISITIONS AND BUSINESS COMBINATIONS

Acquisitions and business combinations in 2016 – TotalMoney.pl Sp. z o.o.

On 16 March 2016 Grupa Wirtualna Polska SA signed share purchase agreement for 200 shares in TotalMoney.pl Sp. z o.o with its registered office in Warsaw with a nominal value of PLN 1,600 each and the total nominal value of PLN 320,000 which represents 100% of share capital inTotalMoney.pl Sp. z o.o and represents 100% of votes at the general meeting of shareholders of acquired company.

TotalMoney.pl Sp. z o.o. is the leading comparison service of banking and insurance products, including loans, deposits, credit cards, accounts, insurance. The revenues of TotalMoney.pl Sp. z o.o. disclosed in the financial statements for 2015 amounted to PLN 5,489 thousand.

The final purchase price of 100% shares amounted to PLN 14,500 thousand. The price was calculated as PLN 12,500 thousand plus PLN 2,000 thousand of cash on bank accounts of TotalMoney.pl Sp. z o.o. as of the last day of the month proceeding the month in which the agreement was concluded. The payment was made via bank transfer, of which PLN 9,959 thousand was financed from cash obtained from initial public offering and remaining part from own cash. Thereby, the transaction was closed.

Acquisitions and business combinations in 2016 – Nocowanie.pl Sp. z o.o.

On 7 March 2016 Grupa Wirtualna Polska SA signed preliminary conditional purchase agreement for 75% of shares in Nocowanie.pl Sp. z o.o with its registered office in Lublin. On 7 June 2016 the sale agreement for 75% of shares in Nocowanie.pl Sp. z o.o was concluded as the condition precedent specified in the preliminary agreement fulfilled.

Nocowanie.pl Sp. z o.o. is the owner of portal nocowanie.pl – the domestic leader in accommodation booking market and one of the most frequently visited tourist websites in the network.

The final purchase price of 75% shares amounted to PLN 21,957 thousand.

Additionally, after the end of 2018, the Group will be entitled to purchase and the minority shareholder entitled to sell half of the minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2018 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2018 in relation to the EBITDA for the year 2015.



After the end of 2019 the Group will be entitled to purchase and the minority shareholder entitled to sell the remaining minority interests in the share capital of Nocowanie.pl. The option exercise price will be calculated as the product of normalized EBITDA for the year 2019 and the multiplier specified in the agreement dependent on the average EBITDA growth ratio in the years 2016-2019 in relation to the EBITDA for the year 2015.

The terms and conditions for exercising the call and put options referred to above do not transfer the risks and benefits relating to non-controlling interests to the Group and therefore non-controlling interests covered by the options will be disclosed in the financial statements. The liability in respect of the put option of PLN 11,571 thousand was disclosed in correspondence with equity. As of 30 September 2016 these liabilities amounted to PLN 11,761 thousand. The following table shows the consideration paid and the fair values of acquired assets and liabilities at the acquisition date.

in PLN'000	TotalMoney.pl Sp. z o.o.	Nocowanie.pl Sp. z o.o.	Total
Cash and cash equivalents - payment for the shares	14 500	21 957	36 457
Total	14 500	21 957	36 457
Non-controlling interests measured at the value of share in net assets	-	1 721	1 721
Recognized values of identifiable acquired assets and liabilities			-
Cash and cash equivalents	2 067	743	2 810
Property, plant and equipment	-	165	165
Trademark	1 588	3 832	5 420
Client relations	2 631	6 108	8 739
Copyrights and other intangible assets	218	-	218
Trade and other receivables	662	425	1 087
Loans	-	(125)	(125)
Trade and other payables	(719)	(3 172)	(3 891)
Deferred tax	(745)	(1 091)	(1 836)
Provisions for employee benefits	(22)	-	(22)
Total identifiable net assets	5 680	6 885	12 565
Goodwill	8 820	16 793	25 613

For information purposes, the following table presents the unaudited results of TotalMoney.pl Sp. z o.o. and Nocowanie.pl Sp. z o.o. for the period from 1 January 2016 to the day of obtaining control as per separate financial data of both entities.

in PLN'000	TotalMoney.pl Sp. z o.o. For the period from 1 January to 31 March 2016	Nocowanie.pl Sp. z o.o. For the period from 1 January to 31 May 2016	Total
Sales	1 350	3 507	4 857
Amortization and depreciation	(26)	(51)	(77)
Materials and energy used	(12)	(110)	(122)
Other external services	(921)	(664)	(1 585)
Salary and employee benefit expenses	(289)	(1 108)	(1 397)
Other operating expenses	(13)	(462)	(475)
Other operating income/gains	-	4	4
Operating profit	89	1 1 16	1 205
Finance income	3	3	6
Finance costs	-	(4)	(4)
Profit before tax	92	1 1 1 5	1 207
Income tax	57	120	177
Net profit	149	1 235	1 384



The results of Totalmoney.pl Sp. z o.o. were consolidated for the second quarter of 2016, while Nocowanie.pl Sp. z o.o. is consolidated since June 2016.

21. SHARE CAPITAL

The structure of share capital as of 31 December 2015 and as of 30 September 2016 is as follows:

Shareholder	Number of shares	% of share capital	Number of votes	% of votes
European Media Holding SARL	10 869 177	38,47%	10 631 853	26,16%
Orfe S.A.	2 629 903	9,31%	6 838 914	16,83%
10x S.A.	2 629 903	9,31%	6 838 914	16,83%
Albemuth Inwestycje S.A.	2 629 903	9,31%	6 838 914	16,83%
Other	9 493 896	33,60%	9 493 896	23,35%
Total	28 252 782	100,00%	40 642 491	100,00%

On 14 October 2016, due to the registration in securities depository of 388,078 D series ordinary bearer shares taken up as a result of execution of rights acquired by way of a private placement of B-series subscription warrants, introduction of shares to trading and entering them on the accounts of the entitled, the increase of the share capital of the company took place.

On 14 October 2016, the 1,100,000 registered shares of Wirtualna Polska Holding S.A. with preferential voting rights held by European Media Holding S.À R.L were converted into ordinary bearer shares.

With regard to the above mentioned, as of the date of publication of this report the share capital of the Company amounted to PLN 1,432,043.00 and consisted of 28,640,860 shares with a par value of PLN 0.05 each, including:

- 11,289,709 A series shares with preferential voting rights, A series preference shares relate to voting rights on General Shareholders' Meeting in such way that one A series share gives two votes;
- 1,100,000 A series ordinary shares;
- 12,221,811 B series ordinary shares;
- 301,518 C series ordinary shares;
- 388,078 D series ordinary shares;
- 3,339,744 E series ordinary shares.

B, C, D, E series shares are subject to trading on the regulated market.

On 18 October 2016 the Company received from its shareholder European Media Holding S.à r.l. the notification informing about the change in the share of this shareholder in the total number of shares in the share capital of the Company and in the total number of votes on the general meeting of the Company. The share of European Media Holding S.à r.l. in the total number of shares in the share capital of the Company decreased by 0.52 p.p. and the share in the total number of votes on the general meeting decreased by 2.29 p.p. due to:

- conversion of 1,100,000 registered shares of Wirtualna Polska Holding S.A. with preferential voting rights held by the shareholder into ordinary bearer shares on 14 October 2016 and
- share capital increase due to the registration in securities depository of 388,078 D series ordinary bearer shares of the Company taken up as a result of execution of rights acquired by way of a private placement of B-series subscription warrants and introduction of shares to trading on 14 October 2016.



Taking into account the above changes, the structure of shareholders who hold, directly or indirectly by their subsidiaries, at least 5% of the total voting rights at the General Shareholders' Meetings of the Company is as follows.

Shareholder	Number of shares	% of share capital	Number of votes	% of votes
European Media Holding SARL	10 869 177	37,95%	9 531 853	23,87%
Orfe S.A.	2 629 903	9,18%	6 838 914	17,13%
10x S.A.	2 629 903	9,18%	6 838 914	17,13%
Albemuth Inwestycje S.A.	2 629 903	9,18%	6 838 914	17,13%
Other	9 881 974	34,50%	9 881 974	24,75%
Total	28 640 860	100,00%	39 930 569	100,00%

* entitled, as a pledgee, to exercise voting rights attached to 789,554 bearer shares privileged on voting right, pursuant to article 340 sec. 1 of Polish Commercial Companies Code on the conditions set out in pledge agreement concluded on 6 November 2015 with European Media Holding S.à r.l. as a pledger

In the first nine months of 2016 and 2015 the Group did not pay or pass out a dividend to shareholders of the Parent Company.

22. INCENTIVE SCHEME – SHARE-BASED PAYMENTS

First Incentive Scheme

On 23 October 2014, the Parent Company's shareholders signed an agreement which stipulates the establishment of an incentive scheme granting the Company's share options to key persons working for the Group. The total number of shares earmarked for the scheme is 1,230,576 and it shall not exceed 5% of the Company's share capital. The rights were awarded on 12 August 2014, and they are vested in the beneficiaries gradually (so called vesting), on a quarterly basis, as a rule over a period no longer than 6 years. The scheme includes a requirement of being currently employed as a condition for the rights to the options vesting.

In connection with the above arrangements, the Group has an incentive scheme which basic principles are defined in Resolution No. 6 of the Extraordinary General Meeting dated 12 December 2014. On the basis of the existing incentive plan, selected members of the Supervisory Board and Management Board as well as selected employees or co-workers of the Company or other Group's companies which concluded the management option agreement with the Company or other Group's companies are entitled to acquire Company shares. The right to acquire the Company shares also relates to entities to which the Managers, in accordance with the terms of management option agreement, transferred rights and obligations of management option agreement with the approval of the Company.

The existing incentive scheme includes two phases of the realisation of the right to acquire the Company shares: (i) acquiring series C shares due to realisation of rights under the management option contract until the end of December 2014 and (ii) acquiring series D shares due to realisation of rights starting from January 2015.

The scheme was classified as equity settled share-based incentive scheme.

On 20 April 2016, the Ordinary Shareholders Meeting of the Company passed a resolution on changing the existing Incentive Scheme.

According to the introduced changes, the vesting period for Managerial Shares has been extended and can take place no later than 14 January 2025. The participants of the Scheme are entitled to acquire the subscription warranties and to subscribe to shares within 10 working days from the end of each subsequent quarter of acquisition of rights specified in the schedule.

After the modification of the scheme, the weighted average fair value of the options awarded during the period, determined using the BMS valuation model developed by Fisher Black, Myron Scholes and Robert Merton amounted to PLN 5.50 per option. The key input data for the model were as follows: the weighted average share price as of the date of awarding the options, the exercise price, volatility of rates of return on shares in 20.64%-23.04%, dividend rate of 0.0%, the six-year planned vesting period and the annual risk-free interest rate of 1.56%-2.14%. The total established value of the scheme after the modification amounted to PLN 6,770 thousand which is by PLN 341 thousand higher than the valuation of the scheme before the changes to vesting period. The expected total cost of the scheme as of the balance sheet date to be recognised in the financial statements over the following periods of its validity amounted to PLN 2,086 thousand. The total costs recognised in the financial result for the period ending 30 September 2016 in



respect of the scheme amounted to PLN 1,337 thousand and the total amount recognised in the previous periods was PLN 3,347 thousand.

	Share options (no. of units)
As of 1 January 2016	793 888
Awarded	70 419
Non executed	(19 482)
Executed	-
As of 30 September 2016	844 825
Including the number of options vested as of the balance sheet date	477 389

The exercise price of the options outstanding as of 30 September 2016 amounted to PLN 12.17, and the period remaining to the end of contractual life of the option is between 2.5 and 6 years.

New Incentive Scheme

On 15 February 2016, the Supervisory Board of the parent company passed a resolution adopting the rules of new incentive scheme granting the Company's F series ordinary share options to key persons working for the Group. The total number of shares earmarked for the scheme is 593,511 and it shall not exceed 5% of the Company's share capital.

The issue price of F series shares was determined by the Management Board at PLN 32 which is the price at which the shares were acquired under the initial public offering. Participants of the scheme will be entitled to exercise their rights to shares no later than 5 March 2025, and rights to shares will be acquired gradually in accordance with the schedule set out in individual contracts between the Company and the participants of the scheme. The scheme includes a requirement of being currently employed as a condition for the rights to the options vesting. The participants of the scheme will be able to subscribe to shares within 10 working days from the end of each subsequent quarter; however, the vesting in three consecutive quarters after the day of initial public offering was suspended and was cumulative at the end of the second quarter of 2016.

The weighted average fair value of the options awarded during the period, determined using the binomial valuation model amounted to PLN 15.23 per option. The key input data for the model were as follows: the share price as of the date of awarding the options, the exercise price, volatility of rates of return on shares in 18.6%-19.4%, dividend rate of 0.0%, the expected vesting period and the annual risk-free interest rate of 1.68%-3.18%. The total estimated option value in the scheme amounted to PLN 9,039 thousand. The total expected cost of the scheme as of the balance sheet date to be recognised in the financial statements over the following periods of its validity amounted to PLN 8,813 thousand. The total costs recognised in the financial result for the period ending 30 September 2016 in respect of the scheme amounted to PLN 226 thousand.

The scheme was classified as equity settled share-based incentive scheme.

23. HEDGE ACCOUNTING

The loan agreement signed by the Group on 24 March 2015 obliged the Group to conclude IRS transactions (Interest Rate Swap).

Therefore, on 28 April 2015 the Group concluded four IRS transactions. The IRS floating to fixed transactions were concluded with creditors in relation to PLN 48.8 million of the A tranche of the Ioan and PLN 77.2 million of the B tranche of the Ioan. The key parameters of the instruments (interest periods dates, the reference rate, payment schedules and amortisation) are consistent with those deriving from Ioan agreement.

These financial instruments are treated as hedge accounting and recognised in the financial statements of the Group as cash flow hedge under IAS 39.

On each balance sheet date the Group indicates effective and ineffective part of hedge according to rules of IAS 39.95 in order to note changes in fair value. The effective part of cumulated gain/loss (change of fair value) from the instrument is recognised in other comprehensive income. The ineffective part of cumulated gain/loss (change of fair value) from the fair value) from the instrument is presented in finance income/costs of the period under consideration.

Since the hedging instruments concluded are in total compliance in respect of both the interest periods and the amortisation, the effectiveness tests conducted in first nine months 2016 have shown the full effectiveness of the



hedge. The table below shows the presentation of the hedging instruments held by the Group as of 30 September 2016 in consolidated balance sheet.

in PLN'000	As of 30 September 2016
Long-term liabilities from valuation of hedging instrument	1 566
Short-term liabilities from valuation of hedging instrument	797
Deferred tax assets recognized on the valuation of hedging instrument	449
Revaluation reserve	(1 914)

Using the cash flow hedge accounting allows to book the effective part of the financial instrument as other comprehensive income which will adjust the influence on the financial results of both: the valuation of the hedging instrument and the cost generated by hedged instrument. This allows reducing the volatility of the financial results from the valuation of the hedging instrument and achieving the compensation effect in the profit and loss account in the same reporting period. As a result, the economic and accounting effect of the hedging will be reflected in the same period of time.

24. LOANS AND LEASES

in PLN'000	As of 30 September 2016	As of 31 December 2015
Long-term:		
Bank loans	184 496	192 399
Finance leases	684	283
	185 180	192 682
Short-term:		
Bank loans	34 940	35 241
Loans	1 000	2 800
Finance leases	259	358
	36 199	38 399
Total:	221 379	231 081

Bank loans

On 24 March 2015, Grupa Wirtualna Polska SA and mBank and ING Bank Śląski concluded a loan agreement to refinance the current debt, finance capital expenditure and acquisitions, and the bank overdraft, on the basis of which they granted a loan to Grupa Wirtualna Polska SA to the total amount of up to PLN 279.5 million.

From the date of refinancing to the date of preparing these financial statements there were two drawdowns and six repayments of debt under the new loan agreement. In December 2015, the Group used the investment tranche for partial repayment (PLN 50 million) of the purchase price for the shares in Enovatis SA. Additionally, in June 2016 the Group used the investment tranche for partial repayment (PLN 12 million) of the purchase price for the shares in Nocowanie.pl Sp. z o.o.

The first repayment of PLN 20 million took place on 21 May 2015 and was financed with the proceeds obtained from the initial public offering. Moreover, at the end of each calendar quarter since 30 June 2015, the Group made a repayment of loan principal of PLN 6,725 thousand each in accordance with the loan schedule.

The new loan agreement bears an interest rate of 3M WIBOR plus a specified margin depending on the ratio of the Group's net debt to EBITDA.

Grupa Wirtualna Polska SA is obliged to repay the debt as follows:

- tranche A should be repaid in twenty equal quarterly instalments payable over a period of 5 years after the lapse of 3 months of concluding the new loan agreement;
- tranche B should be repaid on the final maturity date which will be the 6th anniversary of the conclusion of the new loan agreement;
- tranche CAPEX should be repaid in twelve equal quarterly instalments payable after the lapse of two and a half years after concluding the new loan agreement.



Receivables of the new lenders in respect of the loan granted are secured as follows:

- financial and registered pledges on shares in Grupa Wirtualna Polska, http Sp. z o.o., Dobreprogramy Sp. z o.o., Business Ad Network Sp. z o.o., BusinessClick Sp. z o.o., Money.pl Sp. z o.o., Domodi Sp. z o.o., WP Shopping Sp. z o.o., WP1 Sp. z o.o., Blomedia.pl, Nocowanie.pl Sp. z o.o and Enovatis SA;
- registered pledges on items and rights of Wirtualna Polska Holding SA, Grupa Wirtualna Polska SA, Money.pl Sp. z o.o., Business Ad Network Sp. z o.o., WP1 Sp. z o.o., Nocowanie.pl Sp. z o.o., Blomedia.pl Sp. z o.o., Enovatis SA;
- ordinary and registered pledges on the rights to trademarks of Grupa Wirtualna Polska SA, Money.pl Sp. z o.o. and Blomedia.pl Sp. z o.o., Nocowanie.pl Sp. z o.o., Enovatis SA;
- financial and registered pledges on bank accounts maintained for Wirtualna Polska Holding SA, Grupa Wirtualna Polska SA, Money.pl Sp. z o.o., Business Ad Network Sp. z o.o., WP Shopping Sp. z o.o., WP1 Sp. z o.o., Blomedia.pl Sp. z o.o., Nocowanie.pl Sp. z o.o., Enovatis SA together with powers of attorney to those bank accounts;
- transfer of rights from agreements mentioned in the new loan agreement (including insurance policies, commercial contracts, intercompany loans) Wirtualna Polska Holding SA and Grupa Wirtualna Polska SA; Money.pl Sp. z o.o.; Business Ad Network Sp. z o.o., WP Shopping Sp. z o.o., WP1 Sp. z o.o., Blomedia.pl Sp. z o.o., Nocowanie.pl Sp. z o.o., Enovatis SA;
- declarations on submission to enforcement procedures by Wirtualna Polska Holding SA, Grupa Wirtualna Polska SA and WP Shopping Sp. z o.o., Money.pl Sp. z o.o.; Business Ad Network Sp. z o.o., WP1 Sp. z o.o., Blomedia.pl Sp. z o.o., Nocowanie.pl Sp. z o.o., Enovatis SA and
- a subordination agreement for the repayment of indicated existing and future dues in respect of Grupa Wirtualna Polska SA to the dues of the new borrowers.

The debt from loan agreement was presented in the balance sheet as of 30 September 2016 as long and short term. The short-term part was calculated as the sum of planned payments for 12 consecutive months according to the repayment schedule.

Loans

On 6 October 2015, non-controlling shareholders granted a loan to Domodi of PLN 4,000 thousand for the purchase of shares in Allani Sp. z o.o. The loan bears an interest of 3M WIBOR plus the margin specified in the agreement. The loan may be repaid at any time but no later than 31 December 2017. As of 30 September 2016 the outstanding amount of the loan was PLN 1,000 thousand.

25. CONTINGENT LIABILITIES

As of 30 September 2016, contingent liabilities following from acquisitions of subsidiaries result from the arrangements made with the previous owners of Allani Sp. z o.o. and NextWeb Media Sp. z o.o. As of 30 September 2016, estimated non-discounted amount of all future payments which the Group may be obliged to make based on the arrangements accepted amounted to PLN 20,014 thousand. The fair value of the contingent consideration of PLN 16,908 thousand was estimated in all cases under the income method. Both liabilities are measured at the 3rd level of the fair value hierarchy; further information is presented in note 29.

26. PROVISIONS

in PLN'000	As of 30 September 2016	As of 31 December 2015
Provision for employee benefits	3 160	2 891
provision for pension benefits	327	327
holiday pay provision	2 833	2 564
Other provisions, including:	1 193	1 661
Provisions for litigation	1 146	1 114
Onerous contracts	-	233
Other	47	314
Total	4 353	4 552

Financial report of Wirtualna Polska Holding SA Capital Group for the period of 3 and 9 months ending 30 September 2016 TRANSLATION ONLY



in PLN'000	As of 30 September 2016	As of 31 December 2015
Provision for employee benefits		
At the beginning of the period	2 891	2 096
Recorded during the year	264	771
Released	-	(218)
Business combinations	22	242
Sale of subsidiaries	(17)	-
At the end of the period	3 160	2 891
Other provisions:		
At the beginning of the period	1 661	2 1 1 5
Recorded during the year	335	685
Utilized	(404)	(1 142)
Released	(284)	(301)
Business combinations	25	304
Sale of subsidiaries	(140)	-
At the end of the period	1 193	1 661

27. TRADE AND OTHER PAYABLES

The table below presents the structure of trade and other payables as of 30 September 2016 and 31 December 2015.

in PLN'000	As of 30 September 2016	As of 31 December 2015
Long-term:		
Contingent liabilities related to business combinations	10 086	11 582
Interest rate swaps - cash flow hedges	1 566	1 322
Liabilities with respect to put option for non-controlling interests	78 078	62 762
Liabilities in respect of purchase of property, plant and equipment and intangible assets	11 095	-
	100 825	75 666
Short-term:		
Trade payables	22 395	30 335
Contingent liabilities related to business combinations	6 822	4 008
Liabilities related to business combinations (other than earn-out)	-	2 243
Interest rate swaps - cash flow hedges	797	954
State liabilities	4 665	5 346
Barter liabilities	7 374	12
Wages and salaries payables	4 147	3 565
Liabilities in respect of purchase of property, plant and equipment and intangible assets	6 908	1 593
Deferred income	4 852	2 943
Other	4 895	3 669
Total	62 855	54 668

28. LITIGATION

Due to the specific nature of its operations, mainly operating internet portals, the Group is exposed to lawsuits in cases related to protection of personal rights. As of 30 September 2016, a several dozen such cases were in progress. The Group recorded a provision for pending litigation based on the actual status of cases and cost estimates prepared by the Legal Department conducting the cases. The provisions were recorded in the amount of the claims and court fees, whose adjudgement is probable in the Group's opinion. Currently, there are no pending court proceedings, arbitration or proceedings before the administrative authority in respect of liabilities or receivables of Wirtualna Polska Holding SA and its subsidiaries in the total amount of at least 10% of the Wirtualna Polska Holding SA 's equity.



In the first nine months of 2016, the Capital Group paid the total of PLN 147 thousand as compensation in cases concerning the protection of personal rights. Additionally, in the analysed period, the provision for court proceedings increased by PLN 32 thousand.

29. FAIR VALUE ESTIMATION

The table below presents financial instruments held by the Group and measured at fair value, by particular valuation methods. Particular levels were defined as follows:

- Input data other than level 1 identifiable or observable quotations for assets or liabilities, directly (i.e. in the form of prices) or indirectly (i.e. on the basis of price-based calculations) (level 2);
- Input data for the valuation of assets or liabilities which are not based on observable market data (i.e. unobservable data) (level 3).

The following table presents the Group's financial liabilities measured at fair value as of 30 September 2016:

in PLN'000	Level 2	Level 3	Total
Liabilities measured at fair value through profit or loss			
Contingent liabilities related to business combinations	-	16 908	16 908
Total	-	16 908	16 908
Liabilities measured at fair value through equity			
Interest rate contracts	2 363	-	2 363
Total	2 363	-	2 363

Level 2 financial instruments

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. Such valuation techniques optimise the use of observable market data where they are available and rely to the smallest extent on specific unit estimates. If all input data necessary to measure an instrument at fair value are indeed observable the instrument is classified to level 2.

If one or a larger number of input data is not based on observable market data, the instrument is classified to level 3.

In measuring the fair value of interest rate swaps, the Group uses the present value of future cash flow based on observable income curves. Analyses of discounted cash flow are used to determine fair value for the remaining financial instruments.

Level 3 financial instruments

Contingent consideration under in PLN'000 business combinations As of 30 As of 31 September 2016 December 2015 15 590 4 380 At the beginning of the period 12 069 Acquisition of NextWeb Media Sp. z o.o. 1 752 Acquisition of Allani Sp. z o.o. 457 Calculation of consideration paid as earn-out (1 3 4 4) Repayment of liability related to acquisition of Sportowefakty (336)56 224 Revaluation of liability related to acquisition of Sportowefakty 720 Revaluation of earn-out Domodi Sp. z o.o. 3 036 Revaluation of earn-out Allani Sp. z o.o. (2 785) Repayment of liability related to acquisition of Allani Sp. z o.o. (4 000) Repayment of liability related to acquisition of Domodi Sp. z o.o. 1 347 Gains and losses recognized in finance costs 1 3 3 2 15 590 At the end of the period 16 908

The following table presents changes in level 3 instruments for the period of 9 months ending 30 September 2016:



The following table presents the fair and carrying values of financial instruments:

in PLN'000	Carrying amount	Fair value
Loans	220 436	225 012
Finance leases liabilities	943	943
Total	221 379	225 955

30. OBJECTIVES AND PRINCIPLES OF FINANCIAL RISK MANAGEMENT

The Group is exposed to credit risk and liquidity risk and also to cash flow and fair value risks as a result of interest rate fluctuations. As of 30 September 2016, the Group's operations were not subject to significant currency risk due to an insignificant share of currency transactions in the Group's total transactions. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group utilises derivative financial instruments to hedge against some risks. Until the end of 2013, the Group applied the principle of not trading in financial instruments. From 2014, The Group has swap instruments to economically hedge against interest rate risk arising from loan agreements concluded.

Risk is managed by the centralised Cash Flow Management Department of the Group which executes the policy approved by the Management Board. The Group's Cash Flow Management Department identifies and evaluates financial risks and safeguards the Group against them in strict cooperation with operating units. The Management Board sets in writing the general principles for risk management and the policy concerning the specific areas such as currency risk, interest rate risk, credit risk, application of derivatives and other non-derivative financial instruments and investing of liquidity surpluses.

Credit risk

The credit risk to which the Group is exposed arises mainly from trade receivables and cash in the bank:

• Trade receivables

The Group concludes transactions with firms having a good reputation on the market and with a long relationship history which so far had no problems with the settlement of liabilities to the Group. All clients who wish to use trade credit are subjected to initial verification procedures. Moreover, due to the on-going monitoring of the balances of receivables, the Group's exposure to bad debt risk is insignificant. Due to a specific nature of the market on which the Group operates, receivables overdue up to 180 days are not considered irregular (unless the Group has information of a given client's financial difficulties). This results from the fact that the Group's clients are mainly agents (media houses, etc.) acting on behalf of the end clients. Therefore, it is frequently the case that the Group's clients suspend payment until funds from the end client are transferred to their account. There is no significant concentration of credit risk in the Group, and receivables are usually paid up within 60 days.

• Cash in the bank

The Group places its cash solely in financial institutions with the best reputation.

in PLN'000	As of 30 September 2016	As of 31 December 2015
Banks with high rating	52 706	48 961
Total cash at banks	52 706	48 961

The maximum exposure to credit risk corresponds to the carrying amount of the above financial assets.

Cash flow and fair value risk resulting from interest rate fluctuations

In the Group's case, interest rate risk is related to long-term loans and advances. Loans and advances with floating interest rates expose the Group to the risk of cash flow fluctuations as a result of changes in interest rates.



The Group actively analyses its exposure to interest rate fluctuations. Simulations of various scenarios are conducted, taking into account refinancing, renewal of the existing positions, alternative financing and hedges. Based on these scenarios, the Group calculates the effect of specific interest rate fluctuations on the financial result. These scenarios are only created for liabilities which constitute the largest interest-bearing items. Based on various scenarios, the Group manages its cash flow risk relating to interest rate fluctuations – using interest swaps under which floating interest rates are swapped for fixed. The economic result of applying such swaps is that loans and advances with floating interest rates are transformed into instruments bearing fixed interest rates. Based on the agreements relating to interest rate swaps, the Group undertakes, together with the other parties, to swap at specific intervals (usually on a quarterly basis) the difference between the fixed and floating interest rates established based on the agreed basis principal. As of 30 September 2016, the Group was a party in four swap agreements converting floating interest rates into fixed, which in total hedged PLN 110 million of debt, which was 49.75% of the nominal value of the Group's bank loan.

In 2016 and 2015, all Group's loans and advances were denominated in PLN.

Liquidity risk

The Group monitors liquidity risk using a periodic liquidity planning tool. The tool takes into account the maturities of investments and financial assets (e.g. receivables, other financial assets), as well as expected cash flows from operating activities.

31. RELATED PARTY DISCLOSURES

As of 30 September 2016 no individual entity can control the Group independently. Nevertheless, in view of the share in the overall number of votes at the General Meeting, the Founders and Founding Companies (acting in concert on the basis of a cooperation agreement regarding the joint exercise of ownership rights based on holding shares in the Company after the Admission Date) are able to exercise a decisive influence over the decisions regarding the most important corporate issues. The ultimate parent of the Capital Group is Wirtualna Polska Holding SA.

The following transactions were concluded with related entities:

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Purchases:				
Subsidiary of a member of the Management Board of the				
Parent Company	91	142	24	65
Total	91	142	24	65

Balances of receivables and payables as of the balance sheet date arising from sale/purchase of goods/services:

in PLN'000	As of 30 September 2016	As of 31 December 2015
Liabilities:		
Subsidiary of a member of the Management Board of the Parent Company	28	13
Total	28	13
Receivables:		
Subsidiary of a member of the Management Board of the Parent Company	6	6
Total	6	6

Benefits payable or paid to the Parent Company's Management and Supervisory Board Members in the analysed period of current year and previous year are presented in the following table.

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Short-term employee costs (salaries and related benefits)	4 584	3 961	1 642	1 215
Incentive scheme – share-based payments	1 072	716	54	239
Total	5 656	4 677	1 696	1 454



32. EXPLANATIONS TO THE CASH FLOW STATEMENTS

in PLN'000	As of 30 September 2016	As of 30 September 2015
Change in receivables and other short-term assets arises from the following items:	(3 070)	(856)
Change in receivables and other short-term assets per balance sheet	(4 105)	(1 533)
Receivables and other assets of companies as of the date of obtaining control	694	4 611
Receivables and other assets of companies as of the date of loss of control	(68)	-
Change in assets relating to financing activities	-	152
Change in income tax receivables	398	(4 086)
Other	11	-
Change in short-term liabilities arises from the following items:	(982)	(4 410)
Change in short-term liabilities per balance sheet	8 187	276
Adjustment for a change in the liability in respect of swap instruments	157	2 237
Adjustment for a change in investment liabilities	(5 886)	(4 050)
Operating liabilities taken over as a result of obtaining control	(3 725)	(2 873)
Operating liabilities of sold subsidiaries	61	-
Offsetting of income tax receivables and VAT liability	368	-
Change in long-term deferred income	(203)	-
Other	59	-
Change in provisions arises from the following items:	(87)	(579)
Change in short-term provisions per balance sheet	(199)	(382)
Operating provisions of sold subsidiaries	157	
Provisions taken over as a result of obtaining control	(45)	(197)
Purchase of shares in a subsidiary	(35 890)	(32 614)
Nominal purchase price	(36 457)	(31 700)
Repayment of liability due to purchase of shares in previous periods	(2 243)	-
Advance payment on contingent consideration	-	(1 219)
Repayment of loan to the previous shareholder	-	(200)
Cash and cash equivalents in subsidiaries as of the date of the acquisition's settlement	2 810	505

As of all balance sheet dates above, cash and cash equivalents comprised solely the cash in the bank and in hand of the Group companies.

33. EVENTS AFTER BALANCE SHEET DATE

The conclusion by the subsidiary of Wirtualna Polska Holding S.A. of the agreement to provide access to multiplex MUX8 with EmiTel sp. z o.o.

On 27 October 2016 the subsidiary of the Company: WP1 sp. z o.o with its registered seat in Warsaw ("WP1") and EmiTel sp. z o.o. with its registered seat in Warsaw ("EmiTel") concluded the agreement to provide access to multiplex MUX8.

The agreement covers, among others:

- placing by EmiTel and dissemination or distribution of a television program WP1 in multiplex MUX8,
- providing by EmiTel the access to multiplex MUX8 for WP1, under equal and non-discriminatory conditions,
- providing by EmiTel for WP1 uninterrupted digital signal transmission of multiplex MUX8.

The agreement will enter into force on 1 December 2016 and was concluded for the period of the WP1's entitlement resulting from the broadcasting license for the transmission of a television programme WP1 i.e. until 13 January 2026. The total estimated value of WP1 payments under the agreement within the expected time of its validity amounts PLN 62.7 million, including PLN 4 million of the reimbursement of fees for the use of public frequencies. The average annual value of the contract is approx. PLN 7 million.



The total liability for damages (contractual and tort) of each of the parties is limited to the value of the consideration which WP1 should pay to EmiTel for the 36 months of the validity of the agreement. It does not apply to damage caused wilfully.

Until the date of preparation of this report, there were no other significant events after the balance sheet date.

34. INFORMATION ON GUARANTEES AND WARRANTIES GRANTED IN RESPECT OF LOANS

Guarantees granted to non-Group entities

In the period under analysis none of the Group's companies granted any warranties in respect of loans or advances or guarantees – in aggregate to one company or an entity related to that company – the total value of which would constitute at least 10% of the Wirtualna Polska Holding Group's equity.

Inter-company guarantees

The companies: Wirtualna Polska Holding SA, WP Shopping Sp. z o.o., Business Ad Network Sp. z o.o., WP1 Sp. z o.o., Money.pl Sp. z o.o., Blomedia Sp. z o.o. and Enovatis SA are guarantors of the loan agreement concluded by and between Grupa Wirtualna Polska SA and mBank and ING Bank Śląski. The Management Board assumes that all companies that are currently guarantors of the loan agreement will remain as such until the end of the credit agreement. The total guarantee amount corresponds to the current balance of the Group's debt of the credit agreement.

Loans granted

As of 30 September 2016 Wirtualna Polska Holding SA and Grupa Wirtualna Polska SA have granted loans to other Group members in order to finance their acquisitions and current operations. The parent company does not have any loans granted by other Group's entities.

35. SELECTED CONSOLIDATED FINANCIAL DATA CONVERTED INTO EURO

Consolidated income statement and other comprehensive income

	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015
	in PL	N'000	in EU	R'000
Sales	292 189	223 520	66 881	53 750
Cash sales	266 458	196 617	60 991	47 281
Operating profit	54 023	41 009	12 366	9 861
Profit before tax	40 254	12 526	9 214	3 012
Net profit	30 725	6 335	7 033	1 523
EBITDA	84 813	63 019	19 413	15 154
Adjusted EBITDA	95 266	74 434	21 806	17 899

	Three months ending 30 September 2016	Three months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
	in PLN	N'000	in EUF	8'000
Sales	102 972	78 246	23 686	18 610
Cash sales	94 892	68 613	21 825	16 318
Operating profit	17 198	13 938	3 959	3 313
Profit before tax	12 758	(924)	2 937	(241)
Net profit	9 731	(3 265)	2 240	(799)
EBITDA	28 032	21 463	6 451	5 102
Adjusted EBITDA	33 802	25 114	7 775	5 969



Consolidated statement of financial position

	As of 30 September 2016			As of 31 December 2015
	in PL	N'000	in EU	R'000
Total assets	807 899	749 879	187 361	175 966
Non-current assets	688 365	638 195	159 639	149 758
Current assets	119 534	111 684	27 721	26 208
Long-term liabilities	320 263	293 426	74 272	68 855
Short-term liabilities	103 985	98 874	24 115	23 202
Equity	383 651	357 579	88 973	83 909
Share capital	1 413	1 413	328	332
Non-controlling interests	16 702	15 676	3 873	3 679

Consolidated cash flow statement

	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015
	in PLN'000		in EU	R'000
Net cash flows from operating activities	81 985	57 620	18 766	13 856
Net cash flows from investing activities	(62 997)	(57 207)	(14 420)	(13 757)
Net cash flows from financing activities	(15 243)	50 990	(3 489)	12 262
Total net cash flows	3 745	51 403	857	12 361

Conversion into euro was performed based on the following principles:

- amounts presented in zloty as of 30 September 2016 were converted into euro at the exchange rate of 4.3120 (the NBP exchange rate as of 30 September 2016),
- amounts presented in zloty as of 31 December 2015 were converted into euro at the exchange rate of 4.2615 (the NBP exchange rate as of 31 December 2015),
- amounts presented in zloty for the period of nine months ending 30 September 2016 were converted into euro at the exchange rate of 4.3688 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2016),
- amounts presented in zloty for the period of nine months ending 30 September 2015 were converted into euro at the exchange rate of 4.1585 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2015).



36. OTHER INFORMATION THE GROUP CONSIDERS MATERIAL TO THE ASSESSMENT OF THE GROUP'S HUMAN RESOURCES, ASSETS AND FINANCIAL POSITION, ITS RESULTS AND CHANGES AND INFORMATION WHICH IS MATERIAL TO THE ASSESSMENT OF THE GROUP'S ABILITY TO DISCHARGE ITS LIABILITIES

Apart from the events described in this document and in the Management's commentary, until the date of publication of this report no other events occurred which would be material to the assessment of the Group's ability to discharge its liabilities.

In the opinion of the Management Board of Wirtualna Polska Holding SA the presented information describes exhaustively the human resources, assets and financial position of the Group. No other events took place which have not been disclosed by the Company and which could be considered material to the assessment of its respective position.

Jacek Board	Świderski,	President	of	the	Management	Michał Brański, Management Board Member
			-			

Krzysztof Sierota, Management Board Member

Warsaw, 8 November 2016

Elżbieta Bujniewicz-Belka, Management Board Member



CONDENSED INTERIM STANDALONE FINANCIAL STATEMENTS

as of 30 September 2016 and for the period 3 and 9 months ending 30 September 2016



Interim standalone income statement and other comprehensive income

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Sales	6735	3 886	2 253	1 312
Amortization and depreciation	(10)	(6)	(3)	(4)
Materials and energy used	(5)	-	(2)	-
Costs of the employee option scheme	(1 304)	(716)	(101)	(239)
Other external services	(999)	(4 467)	(273)	(176)
Other salary and employee benefit expenses	(4 820)	(3 640)	(1 319)	(1 216)
Other operating expenses	(207)	(89)	(76)	(37)
Gain/loss on disposal of other financial assets	-	2	-	2
Operating profit/(loss)	(610)	(5 030)	479	(358)
Finance income	9 083	8 959	3 087	2 689
Finance costs	(1 314)	(543)	(360)	(541)
Dividends received	360	633	-	-
Profit/(loss) before tax	7 5 1 9	4019	3 206	1 790
Income tax	(1 631)	(694)	(642)	(386)
Net profit/(loss)	5 888	3 325	2 564	1 404
Other comprehensive income/(losses)	-	-	-	-
Comprehensive income	5 888	3 325	2 564	1 404



Interim standalone statement of financial position

in PLN'000	Note	As of 30 September 2016	As of 31 December 2015
Non-current assets			
Intangible assets		49	59
Other financial assets	8	487 359	466 247
		487 408	466 306
Current assets			
Trade and other receivables		7 946	1 524
Cash and cash equivalents		5 421	18 144
		13 367	19 668
TOTAL ASSETS		500 775	485 974
Equity			
Share capital		1 413	1 413
Supplementary capital		310 454	310 454
Other reserves		9 638	3 347
Retained earnings		159 847	153 959
		481 352	469 173
Long-term liabilities			
Other long-term liabilities	10	7 593	9 373
Deferred tax liability		4 257	2 625
		11 850	11 998
Short-term liabilities			
Loans and leases		5	-
Trade and other payables		7 551	4 665
Provisions for employee benefits		17	17
Current income tax liabilities		-	121
		7 573	4 803
TOTAL EQUITY AND LIABILITIES		500 775	485 974



Interim standalone statement of changes in equity

		Equity				
in PLN'000	Share capital	Supplementary capital	Other reserves	Retained earnings	Total	
Faulty as of 1 January 2016	1 413	310 454	3 347	153 959	469 173	
Equity as of 1 January 2016				5 888	5 888	
Net profit	-	-	-			
Total comprehensive income	-	-	-	5 888	5 888	
Incentive scheme - share-based payments	-	-	1 568	-	1 568	
Payments received due to share capital increase	-	-	4 723	-	4 723	
Distribution of net profit	-	-	-	-	-	
Equity as of 30 September 2016	1 413	310 454	9 638	159 847	481 352	

	Equity					
in PLN'000	Share capital	Supplementary capital	Other reserves	Retained earnings	Total	
Equity as of 1 January 2015	1 231	206 664	1 954	149 583	359 432	
Net profit	-	-	-	4 376	4 376	
Total comprehensive income	-	-	-	4 376	4 376	
Share capital increase from initial public offering	167	106 705	-	-	106 872	
Cost of share issue	-	(4 916)	-	-	(4 916)	
Incentive scheme - share-based payments	15	2 001	1 393	-	3 409	
Distribution of net profit	-	-	-	-	-	
Equity as of 31 December 2015	1 413	310 454	3 347	153 959	469 173	



			Equity		
in PLN'000	Share capital	Supplementary capital	Other reserves	Retained earnings	Total
		204 444	1.054	140 500	
Equity as of 1 January 2015	1 231	206 664	1 954	149 583	359 432
Net profit				3 325	3 325
Total comprehensive income	-	-	-	3 325	3 325
Employee benefit expenses	-	-	1 044	-	1 044
Issue of shares	182	108 705	-	-	108 887
Cost of share issue	-	(4 916)	-	-	(4 916)
Distribution of net profit	-	-	-	-	-
Equity as of 30 September 2015	1 413	310 453	2 998	152 907	467 771



Interim standalone cash flow statement

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015
Cash flows from operating activities		
Profit before tax	7 5 1 9	4019
Adjustments for:	(6 814)	(8 331)
Amortization and depreciation	10	6
Finance income and costs	(7 769)	(8 416)
Dividends received	(360)	(633)
Costs of the employee option scheme	1 304	716
Other adjustments	1	(4)
Change in working capital	(5 670)	(5 525)
Change in trade and other receivables	(5 462)	255
Change in trade and other payables	(208)	(862)
Paid IPO costs recognized in equity	-	(4 917)
Income tax paid	(121)	-
Net cash flows from operating activities	(5 086)	(9 837)
Cash flows from investing activities		
Sale of other financial assets	-	2
Dividends received	360	633
Repayment of guarantees granted	-	792
Purchase of intangible assets and property, plant and equipment	(1)	(68)
Loans granted	(12 809)	(43 169)
Repayment of loans granted	-	6 725
Purchase of shares in subsidiary	_	(20 815)
Net cash flows from investing activities	(12 450)	(55 900)
Net cash flows from financing activities		
Payments due to share capital increase	4 723	108 779
Loans and advances received	5	-
Interest received	85	392
Net cash flows from financing activities	4813	109 171
Total net cash flows	(12 723)	43 434
Cash and cash equivalents at the beginning of the period	18 144	514
Cash and cash equivalents at the end of the period	5 421	43 948



1. GENERAL INFORMATION

Wirtualna Polska Holding SA ("Company") is entered in the Register of Business Entities maintained by the District Court for the Capital City of Warsaw in Warsaw, XIII Division of the National Court Register, under KRS No. 0000407130. The REGON number assigned by the Statistical Office is: 016366823. Company headquarters is located in Warsaw at Jutrzenki 137 A.

The Company was established for an indefinite term. The Company's core business comprises the holding and management activities.

2. BASIS OF PREPARATION OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

These condensed interim financial statements have been prepared on the assumption that the Company will continue as a going concern, in accordance with IAS 34 "Interim Financial Reporting" ("IAS 34"). The accounting polices used in the preparation of the condensed interim standalone financial statements for the period of nine months ending 30 September 2016 are consistent with those used in the standalone financial statements for the year ending 31 December 2015.

The financial statements for the year ending 31 December 2015 have been prepared in accordance with IFRS standards which are binding in the European Union in the financial year ending 31 December 2015.

Standalone statement of financial position as of 30 September 2016, standalone income statement and other comprehensive income, standalone cash flow statement and standalone statement of changes in equity for nine months ending 30 September 2016 was not audited. Standalone financial statements as of 31 December 2015 and for twelve months ending 31 December 2015 were audited by independent certified auditor, who issued an unqualified opinion.

These condensed interim standalone financial statements should be read in conjunction with the audited annual standalone financial statements for the year 2015.

The Company as a Parent Company prepared condensed interim consolidated financial statements which were approved by the Management Board on 8 November 2016. These financial statements should be read in conjunction with the consolidated financial statements.

3. APPROVAL FOR PUBLICATION OF STANDALONE FINANCIAL STATEMENTS

These condensed interim standalone financial statements have been approved for publication by the Management Board on 8 November 2016.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The main accounting estimates and assumptions made in these condensed interim standalone financial statements were the same as in financial statements for the year ending 31 December 2015.

Accounting estimates and judgments

Income tax	The Company recognizes a deferred tax asset based on the assumption that a tax profit will be generated in the future enabling its utilization. Deterioration of tax results in the future might result in the assumption becoming unjustified.
Deferred tax asset	As a result of IFRS adoption, the value of shares held in Grupa Wirtualna Polska SA decreased by PLN 148,155 thousand due to valuation of these shares to fair value as of 31.12.2012. This caused the deductible temporary difference arose on this investment of PLN 148,155 thousand. Due to the fact that the Company does not plan to sell its shares in the foreseeable future, pursuant to IAS 12.44, no deferred tax asset was recorded on this temporary difference in the financial statements.



Impairment tests

The value of shares held by the Company was subject to an impairment test as of 31 December 2015. At the end of September 2016 the Management Board analysed potential triggers of impairment of these assets and did not identify the need for write-downs.

5. INFORMATION ON SEASONALITY IN COMPANY'S OPERATIONS

The Company's revenues do not show seasonality.

6. CHANGES IN ALLOWANCES FOR ASSETS

In the period from 1 January 2016 to 30 September 2016 no changes in allowances for non-current and current assets were recorded.

7. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

In the period from 1 January 2016 to 30 September 2016 the Company purchased intangible assets of PLN 1 thousand. In the analysed period the Company did not purchase any property, plant and equipment.

8. OTHER FINANCIAL ASSETS

As of 30 September 2016 and as of 31 December 2015 other financial assets consisted of the following positions:

in PLN'000		As of 30 September 2016	As of 31 December 2015	
Shares		203 388	203 123	
Loans granted		283 971	263 124	
TOTAL		487 359	466 247	

The structure of shares is as follows:

Name of the company	Value of shares at purchase price	Adjustments	Carrying value of shares	Percentage of shares held	Percentage of votes held
Grupa Wirtualna Polska S.A.	196 651	-	196 651	100%	100%
http Sp. z o.o.	35	-	35	100%	100%
dobreprogramy Sp. z o.o.	6 697	-	6 697	51%	51%
WP1 Sp. z o.o.	5	-	5	100%	100%
As of 30 September 2016	203 388	-	203 388		

9. RELATED PARTY DISCLOSURES

The following table presents the value of transactions concluded with related entities:

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Purchases				
Subsidiaries	590	658	185	68
Total	590	658	185	68
Sales of services				
Subsidiaries	6 735	3 886	2 253	1 318
Total	6 735	3 886	2 253	1 318
Interest income, guarantees and dividends				
Subsidiaries	9 358	8 567	3 065	2 469
Total	9 3 5 8	8 567	3 065	2 469



The table below presents balances of receivables and payables with related entities as of the balance sheet date:

in PLN'000	As of 30 September 2016	As of 31 December 2015	
Receivables			
Subsidiaries	7 904	716	
Total	7 904	716	
Loans granted			
Subsidiaries	283 971	263 124	
Total	283 971	263 124	

During the 9 months ending 30 September 2016 the Company granted additional financing to its two subsidiaries i.e. WP1 Sp. z o.o. of PLN 2,850 thousand and Grupa Wirtualna Polska SA of PLN 9,959 thousand. The remaining amount of the increase relates to interest accrued for the first 9 months of 2016. Benefits payable or paid to the Company's Management and Supervisory Board Members:

in PLN'000	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
Short-term employee costs (salaries and related benefits)	4 584	3 961	1 642	1 215
Incentive scheme - share-based payments	1 072	716	54	239
Total	5 656	4 677	1 696	1 454

10. CONTINGENT LIABILITIES

The contingent liabilities following from acquisitions of subsidiary result from the arrangements made with the previous owners of NextWeb Media Sp. z o.o. As of 30 September 2016, estimated non-discounted amount of all future payments which the Wirtualna Polska Holding may be obliged to make based on the arrangements accepted amounted to PLN 16,635 thousand. The fair value of the contingent consideration of PLN 14,415 thousand was estimated in all cases under the income method. The liability is measured at the 3rd level of the fair value hierarchy (further information is presented in note 29 to the condensed consolidated financial statements).

11. EQUITY

Detailed information about the structure and changes in Company's equity is presented in Note 21 to the condensed consolidated financial statements.

12. SELECTED STANDALONE FINANCIAL DATA CONVERTED INTO EURO

Income statement and other comprehensive income

	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015
	in PL	N'000	in EU	R'000
Sales	6 735	3 886	1 542	934
Operating profit/(loss)	(610)	(5 030)	(140)	(1 210)
Profit/(loss) before tax	7 519	4 019	1 721	966
Net profit/(loss)	5 888	3 325	1 348	800

Financial report of Wirtualna Polska Holding SA Capital Group for the period of 3 and 9 months ending 30 September 2016 TRANSLATION ONLY



	Three months ending 30 September 2016	Three months ending 30 September 2015	Three months ending 30 September 2016	Three months ending 30 September 2015
	in PLI	N'000	in EUf	R'000
Sales	2 253	1 312	519	311
Operating profit/(loss)	479	(358)	109	(80)
Profit/(loss) before tax	3 206	1 790	736	427
Net profit/(loss)	2 564	1 404	589	335

Statement of financial position

	As of 30 September 2016	As of 31 December 2015	As of 30 September 2016	As of 31 December 2015
	in PL	N'000	in EU	R'000
Total assets	500 775	485 974	116 135	114 038
Non-current assets	487 408	466 306	113 035	109 423
Current assets	13 367	19 668	3 100	4 6 1 5
Long-term liabilities	11 850	11 998	2 748	2 815
Short-term liabilities	7 573	4 803	1 756	1 127
Equity	481 352	469 173	111 631	110 096
Share capital	1 413	1 413	328	332

Cash flow statement

	Nine months ending 30 September 2016	Nine months ending 30 September 2015	Nine months ending 30 September 2016	Nine months ending 30 September 2015
	in PL	N'000	in EU	R'000
Net cash flows from operating activities	(5 086)	(9 837)	(1 164)	(2 366)
Net cash flows from investing activities	(12 450)	(55 900)	(2 850)	(13 442)
Net cash flows from financing activities	4 813	109 171	1 102	26 252
Total net cash flows	(12 723)	43 434	(2 912)	10 445

Conversion into euro was performed based on the following principles:

- amounts presented in zloty as of 30 September 2016 were converted into euro at the exchange rate of 4.3120 (the NBP exchange rate as of 30 September 2016),
- amounts presented in zloty as of 31 December 2015 were converted into euro at the exchange rate of 4.2615 (the NBP exchange rate as of 31 December 2015),
- amounts presented in zloty for the period of nine months ending 30 September 2016 were converted into euro at the exchange rate of 4.3688 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2016),
- amounts presented in zloty for the period of nine months ending 30 September 2015 were converted into euro at the exchange rate of 4.1585 (the arithmetic mean of the NBP exchange rates as of the last day of each month of the first three quarters of 2015).



13. EVENTS AFTER BALANCE SHEET DATE

Until the date of preparation of this report, there were no other significant events after the balance sheet date.

Jacek Świderski, President of the Management Michał Brański, Management Board Member Board

Krzysztof Sierota, Management Board Member

Elżbieta Bujniewicz-Belka, C Management Board Member

Warsaw, 8 November 2016